

ADVOCATE. EDUCATE. DIFFERENTIATE.

Carina Hatfield, LUTCF, CLCS, LACP Pottstown, Pennsylvania LOYAL MEMBER SINCE 2005

BELONG TO YOUR Professional Association

Membership

Belonging to your professional association sets you apart from the competition by ascribing to a Code of Ethics, voluntarily investing & participating in a performance-driven networking group, and serving your industry through advocacy and community service.

NAIFA offers a business-friendly membership fee model based on your industry experience.

| Year 1 | Year 2 | Year 3 | Year 4 | Year 5+ |
|------------|------------|------------|------------|------------|
| \$10/month | \$20/month | \$30/month | \$40/month | \$56/month |

Your fee is based on the number of years in the industry as a producer. One fee provides you membership at the local or affiliate level, state level and national association. Take advantage of programs & networking at all three levels for one fee.

Additionally, if you have 3+ years as a producer, you can take advantage of our introductory rate of \$30/month for the first year. Your fees will then graduate up in subsequent years.

QUICK FACTS

One fee covers membership at the local, state and national levels

Opportunities to meet & represent NAIFA with your state & federal policymakers with full training provided

Listed & promoted to consumers with opportunities to be profiled direct to consumers

Opportunities to speak, write & volunteer at the local, state & national levels



NATIONAL ASSOCIATION OF INSURANCE AND FINANCIAL ADVISORS

2901 Telestar Ct. Falls Church, VA 22042 Phone: 877-866-2432 Email: recruitment@naifa.org

www.naifa.org/join



OPPORTUNITIES AT

State Level

- Insurance Industry Agents Coalition
- LILI
- Advocacy Council
- Diversity Council
- YAT
- Leadership/Speaking Opportunities



THE VALUE TO YOU

Make more money by working smarter through sales tips & mentoring

Build your partner network of advisors with complementary services

Build your centers of influence & personal/professional brand

Increase your enjoyment & pride in your business by giving back to your clients, community & country

TOP PROGRAMS

- Insurance Industry Legislative Day
- Quarterly CE Webinars
- Summer Conference
- Annual Meeting

HELPFUL LINKS

<u>il.naifa.org</u>

WHO TO CONTACT

Sara Decatoire, CAE, IOM NAIFA IL Executive Director 800-543-9961 or 217-529-0126 <u>sara@naifa-il.com</u>

OPPORTUNITIES AT

- Winter Conference
- Chicagoland Sales Conference
- NAIFA's Annual A Day with MDRT
- Local Programs/Networking



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