

NAIFA CHICAGOLAND VIRTUAL “SUCCESS SUMMIT”

JUNE 15, 2021 9 AM – 1 PM 4 HOURS CE CREDIT

Featuring: Brian Byars, Suzanne Carawan, Xiao Chen, and Christian Kaplan



Brian Byars “The Math Behind Aging”

Brian Byars brings almost 25 years of experience in financial and estate planning services, insurance and asset protection. As an accredited claims agent for the US Veterans Administration, Brian works tirelessly to help veterans get the benefits they deserve. Financial Planning Magazine recently recognized Brian in its 2013 Pro Bono Awards for his work with veterans in Georgia. Georgia Trend Magazine named Brian to its “40 Under 40” list in 2012, a top honor among the state’s most successful men and women in business, government, education, nonprofits and the arts. Brian is also a member of MDRT.

Suzanne Carawan “Using NAIFA to Elevate Your Success”

Suzanne Carawan VP, Marketing and Communications, NAIFA, has worked more than a decade in fast-growth tech companies in social networking, events, CRM & virtualization. She is known for her passion, high energy and ability to intrigue audiences through insightful commentary. She holds two degrees in marketing: an MBA from the Kogod School of Business at American University in high tech marketing & an MPH from Tulane University in social marketing & research design.



Xiao Chen, CFEd® “Talking Finance with Asian Americans”



Xiao was born and spent his childhood in China, Xiao came to the United States at age 12. He has a Bachelor’s degree in Computer Engineering from Purdue University, and worked for six years in the IT industry. While still working full time, he became one of the youngest real estate agents and mortgage loan officers in the state of Indiana. It wasn’t until late 2011 that he discovered the financial services industry and started his journey of spreading financial literacy. He became a full-time agency owner in 2015 and has established operations in 4 states and clients in over 10 states. Throughout the last decade, Xiao has been actively educating clients and agents on a weekly basis through seminars and meetings, conducted in English and in Mandarin. Xiao was awarded a Top Producer award by Nationwide Financial in 2014. He has qualified for MDRT multiple times and was featured several times on the MDRT podcast and in the magazine.

Christian Kaplan, CFA “Asset Location”

Chris is VP, Specialty Markets, Equitable. Chris is well known within the industry, having also worked for Morningstar Europe, Park Venture Advisors and NFP prior to joining Equitable in 2013. He graduated with a BA in International Business and Economics from Boston University in 2001 and earned his CFA in 2009. He hails from Sweden and is fluent in Swedish, French and Italian..





NAIFA Chicagoland

2021 NAIFA Chicagoland Virtual Success Summit

Tuesday June 15, 2021 9 AM – 1 PM
4 hours CE credit for this program

Name _____

Company _____

Street _____ City _____

Zip code _____ Phone _____

Email address _____

NAIFA Member? Yes ___ No ___ Which Local? _____

Members: \$25.00

Non-Members \$40.00

[Register for Meeting](#)

Payment Method:

Check Payable to NAIFA Chicagoland: \$ _____

Please mail to NAIFA Chicagoland 4419 Selwyn Rd Richmond, TX 77407

PayPal - paypal.me/naifachicagoland

Zelle pay - naifachicagoland@gmail.com

Venmo pay - naifachicagoland@gmail.com

Cash app - NAIFA Chicagoland or naifachicagoland@gmail.com

Questions? Call Sherri Wheeler 630-443-6464