



The F&G Difference

F&G is significant

Top 10 FIA carrier for 2020 sales¹

F&G, headquartered in **Des Moines, Iowa**, offers unique life insurance and annuity solutions to meet individual financial security needs through a national network of financial professionals.

We work hard to help people turn their **aspirations into reality**. Every day we strive to improve the financial lives of more and more people, backed by the passion of our team and grounded in a culture of mutual respect.

F&G is Financially Strong

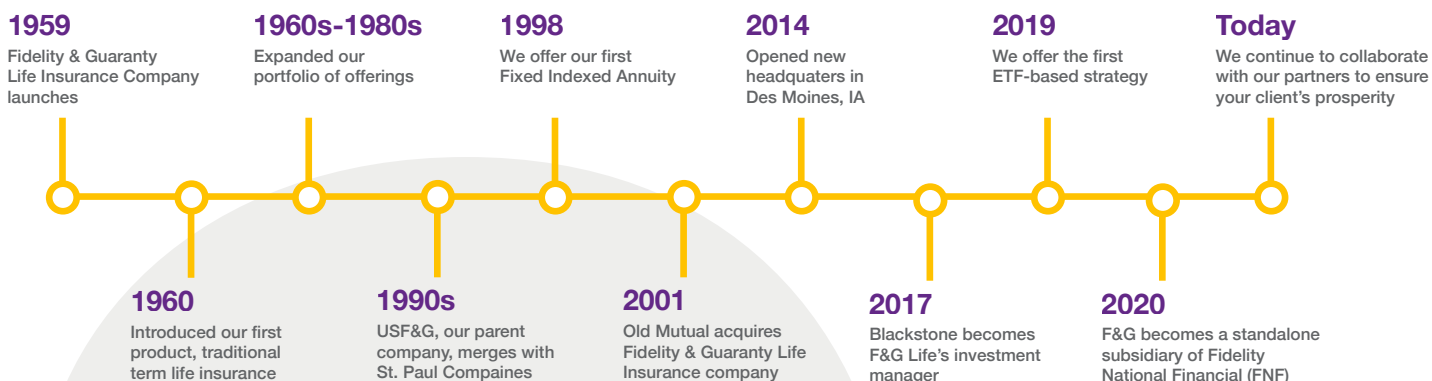
Assets Under Management (AUM)²		\$27B as of 12/31/2019
Strong Financial Performance		
Results	2019	vs. 2018
Total sales	\$4.3B	+22%
Annuity Sales	\$3.9B	+16%
Life Sales	\$38M	+35%

Ratings³

	A.M. Best	S&P Global	Moody's	Fitch
	A- 11/2019	A- 06/2020	Baa1 06/2020	A- 06/2020
Outlook	Stable 11/2019	Stable 06/2020	Stable 06/2020	Stable 09/2020

Keeping Promises Since 1959

F&G, established in 1959, has built a growing business based on **partnership**, **innovation** and a **disciplined investment approach**. With a seasoned leadership team and a world-class investment manager in Blackstone⁴, F&G is positioned for success.



Visit fglife.com for more information.

¹ LIMRA Secure Retirement Institute U.S. Individual Annuities Sales Survey, 2020

² AUM is a non-GAAP measure, and is just one financial indicator that should be reviewed in the context of F&G's broader assets and liabilities.

³ Financial strength ratings for Fidelity & Guaranty Life Insurance Company for Fitch and S&P. Financial strength rating for Fidelity & Guaranty Life Insurance Company for Moody's. A.M. Best Rating: A- ("Excellent"), 4th highest out of 16 ratings for financial strength as of November 20, 2018. For the latest rating, access ambest.com. S&P Global financial strength rating for Fidelity & Guaranty Life Insurance Company and Fidelity & Guaranty Life Insurance Company of New York is A-, 3rd highest out of 11 ratings for financial strength. Ratings as of June 1, 2020. Moody's financial strength rating for Fidelity & Guaranty Life Insurance Company is Baa1, 4th highest out of 9 ratings for financial strength. Rating as of June 1, 2020. Fitch financial strength rating for Fidelity & Guaranty Life Insurance Company and Fidelity & Guaranty Life Insurance Company of New York is A-, 3rd highest out of 11 ratings for financial strength. Ratings as of June 1, 2020.

⁴ The Blackstone Group Inc. and its affiliates do not issue, provide any guarantee of, or have any obligations under, the life insurance and annuities issued by Fidelity & Guaranty Life Insurance Company.

"F&G" is the marketing name for Fidelity & Guaranty Life Insurance Company issuing insurance in the United States outside of New York. Life insurance and annuities issued by Fidelity & Guaranty Life Insurance Company, Des Moines, IA.



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