



# COMPANY

## FACT SHEET

### AT A GLANCE:

**Founded:** 1930

**Company Structure:** Privately Held

**Total Employees:** 1,400

**2019 Revenues:** 281 Million

**Headquarters:** Lenexa, KS

**Regional Offices:**

- Lowell, AR
- Mt. Laurel, NJ
- Atlanta, GA
- Charlotte, NC
- Cincinnati, OH
- Dallas, TX
- Decatur, IL
- Houston, TX
- Irvine, CA
- Nashville, TN
- Santa Clara, CA
- Seattle, WA
- St. Joseph, MO



*Wachter's company headquarters, located in Lenexa, KS*

### EXECUTIVE TEAM:

**Brad Botteron** – Chairman

**Greg Sloan** – EVP

**Brian Sloan** – CEO

**Deanna Gillett** – CFO

### WHO WE ARE:

**Wachter is the leading solution and service provider of electrical, data, security, communications, automation, and other complex building systems.**

Wachter provides turnkey services including analysis, design, engineering, installation, and maintenance in the United States.

**Wachter is the only Company to hold a Cisco Gold Certification, a Cisco Cloud and Managed Services Program (CMSP) Advanced Certification, and Rockwell Automation Premier Partner status.**

### WHAT WE DO:

Today's convergence of electrical, data, security, communications, and automation into integrated, intelligent building systems requires a broad range of skills and knowledge to design, install, and maintain.

Our engineers, project managers, and nationwide W2 workforce of electricians and technicians have extensive experience spanning many industries and technologies.

We understand technology and how it can help businesses operate more efficiently.

### HOW WE DO IT:

Teamwork is key to successful projects, and we are committed to project collaboration. We will work with you and your team from project conception to final inspection.

### MISSION:

We exist to solve problems that enable our customers' success.

### VALUES:

Our personal and company success is built on trust, teamwork, open and honest communications, productivity, integrity, and respect.

### COMMITMENT TO SAFETY:

Wachter subscribes to a safety goal of ZERO INCIDENTS. Wachter requires the total commitment of all employees and sub-contractors to our safety process, making our company one of the leaders in construction safety.

### LICENSES:

Wachter sets itself apart by holding over 900 licenses at state, city, and county levels, for electrical, low voltage, video surveillance, access control, and other technologies.

**Visit [wachter.com](http://wachter.com) or contact us at 913-541-2500**



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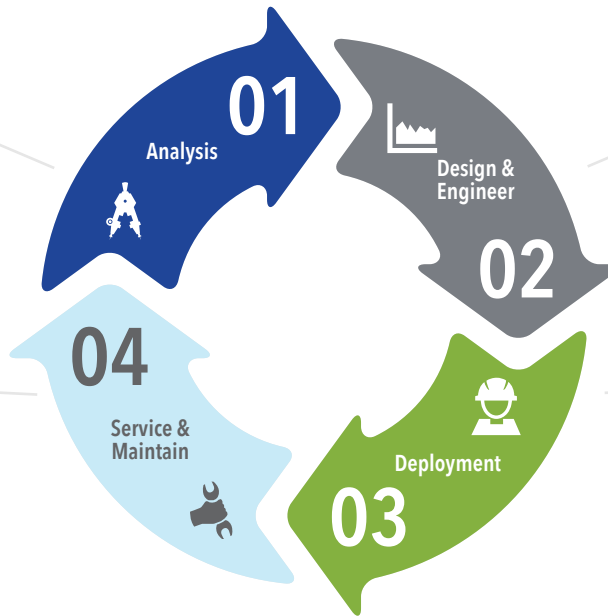
### SERVICES:

#### ANALYSIS

- Site Surveys
- Gap Analysis
- Technology Audits
- Systems Testing

#### SERVICE & MAINTAIN

- Constant Presence
- Maintenance Contracts
- Service Agreements



#### DESIGN & ENGINEER

- Systems Design
- Project Planning
- RFP / RFQ Services

#### DEPLOY & INSTALL

- Staging & Configuration
- New Construction
- Technology Rollouts
- Remodels

### TECHNOLOGIES:

#### NETWORKING

- Data Center
- Wireless
- Route / Switch
- Logical Security
- Virtualization

#### AUTOMATION & CONTROLS

- Industrial Ethernet
- Discrete & Analog Controls
- Historian Services
- Machine Safety
- RFID

#### COMMUNICATIONS

- Unified Communications
- Paging
- Audio / Visual
- DAS

#### CLIENT DEVICES

- Desktop / Laptop
- Mobile Services
- Point of Sale
- Kiosk
- Digital Signage
- Nurse Station

#### ELECTRICAL

- Critical Power
- Power Coordination
- Solar Power
- Medium Voltage Testing
- Energy Efficient Lighting
- Arc Flash / Thermography Testing & Remediation

#### SECURITY & FIRE

- CCTV
- Access Control
- EAS Systems
- Video Analytics
- Perimeter Detection
- Fire Detection

### PARTNERS:



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