

#### GUIDE: HOANDON STREAM STREA

## Table of Contents

02	Introduction		
03	How to Live Stream an Event		
	The Live Event Streaming Workflow and Recommended Equipment		
80	What to Look for in a Live Event Streaming Platform		
	Critical Capabilities		
	Live Streaming Features and Technical Requirements		
13	Monetizing Your Live Events		
14	Customer Success Story: Freeman		

15 Conclusion





## Introduction

Concerts, tradeshows, church services, and town halls all went virtual in 2020. As a result, live event production companies were forced to digitally transform at a breakneck pace. The kicker? This all had to be done while delivering the interactive viewing experience that today's end-users demand.

"The problem we were trying to solve was: How can we transition from a company that primarily has events production experience to offering largescale streaming support for our clients? And how do we do that without requiring a significant change in our labor?" – Niccolo Castrataro, manager of digital media at Freeman

In the wake of this disruption, <u>live video streaming</u> now plays an integral role in events of every flavor — whether virtual, hybrid, or in person. And because the technology now exists to deliver immersive digital experiences at scale, businesses are able to monetize live events in unexpected ways.

This guide delves into everything required to future-proof your live event streaming strategy, including an overview of live event streaming workflows, equipment recommendations, what to look for when comparing live event streaming services, and tactics for getting the most bang for your buck.

Happy streaming,			
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Traci Ruether + + +			
Content Marketing Manager			
Wowza Media Systems			



## HOW TO LIVE STREAM AN EVENT

While there are several ways to architect a virtual or hybrid event workflow, five components tend to play a role. These include a camera, an encoder, a live event streaming service, a content delivery network (CDN), and your end-users' devices. Let's take a look at the stepby-step process and recommended products along the way.



wowza<sup>x</sup> media systems The Live Event Streaming Workflow and Recommended Equipment

### Step 1: Capture

Live streaming starts at the camera. Both video and audio sources are used to capture the content of a live stream. While the audio data might be generated from a lapel or handheld microphone, the signal is commonly run through the camera and embedded into the video source.

Most cameras are digital and can capture images at a stunning 4K resolution (2160p). This resolution requires a very high bitrate to support the raw digital video signal coming out of the camera, so the cables used to transfer this signal must be capable of handling large amounts of data. HDMI or Ethernet cables can be used in some cases. But most often, a 4K signal transferred over long distances requires an SDI cable to manage bandwidth requirements.

DSLR cameras, pan-tilt-zoom (PTZ) cameras, webcams, and smartphones all play a role in today's live event production workflows. Your specific scenario and production needs will determine which option works best



for you.

#### Recommended Cameras:

- EFP Camera: Panasonic AK-UB300
- DSLR or Mirrorless: Sony Alpha A7 III
- Camcorder: Panasonic AG-UX180
- PTZ Camera (IP and USB): Sony SRG-300H PTZ
- Webcam: Logitech C922 Pro Stream
- Smartphone: Sony Xperia 1 II



## Step 2: Encode

The second step in any live streaming workflow is <u>video encoding</u>. After capturing the video with your camera(s) of choice — be it a productionquality setup, IP camera, or your attendees' mobile devices — live video data must be digitized for efficient transportation across the internet. Video encoding is essential to live streaming, helping to ensure quick delivery and playback.

Encoders can be hardware or <u>software</u> — available both free or for purchase — depending on what you're trying to achieve. In order to compress the raw video into a more manageable size, encoders use video and audio codecs, which apply algorithms to shrink the bulky video for delivery. Standard video codecs include H.264/AVC, H.265/HEVC, AV1, VP9, and H.266/VVC.

#### Recommended Live Streaming Encoders

Our favorite software encoders include Vmix, Wirecast, and the free-to-





use OBS Studio.

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### Step 3: Process and Package

Once encoded, the packaged stream is transported to a media server, where it can be <u>transcoded</u> for <u>adaptive</u> <u>bitrate delivery</u> and repackaged for seamless playback on a wide range of end-user devices. A <u>live streaming</u> <u>server software</u> or <u>cloud streaming service</u> can be employed to accomplish this and more.

This step is where the magic happens. As the media server ingests the stream, it can transcode the data into a more common codec, transize the video into a lower resolution, transrate the file into a different bitrate, or transmux it into a more scalable format.

Often, the single stream that first entered the media server will depart as multiple renditions that accommodate varying bandwidths and devices for large-scale viewing. Called adaptive bitrate streaming, this ensures the best video quality and viewer experience possible — no matter the connection, software, or device.

#### Recommended Streaming Media Server Solutions

We offer <u>Wowza Streaming Cloud</u> as a fully managed live event streaming service for those who want to get up and running quickly. We designed the global platform to automatically scale, making it an ideal choice for live event producers. Another option is our <u>Wowza Streaming Engine software</u>, which can be installed on your servers — whether they're <u>on premises or a third-party cloud platform</u> — allowing live event producers to manage their infrastructure on their own.





### Step 4: Deliver and Scale

Unless you're only streaming to a handful of viewers, a <u>content delivery</u> <u>network (CDN)</u> should be leveraged for global distribution. <u>CDNs</u> are networks of geographically distributed servers used to transport media files. Using a CDN is the fastest, most reliable way to get your content in front of numerous viewers anywhere in the world. What's more, CDNs can accommodate viral viewership spikes and largerthan-expected live audiences.

#### Recommended CDNs

Free streaming platforms like Facebook Live often have their proprietary CDN or partner with another provider. If you're streaming directly to one of these sites without simulcasting or hosting the event on your own website, then video delivery is already taken care of.

When scaling with Wowza, the Wowza Streaming Cloud service automatically leverages the <u>Wowza CDN</u> to accommodate global audiences of any size. <u>Wowza Streaming Engine</u> deployments can also be combined with the Wowza CDN to deliver a highly integrated workflow.

Other great CDNs for live streaming include <u>Akamai</u>, <u>Fastly</u>, <u>Microsoft</u> <u>Azure</u>, and <u>Amazon Cloudfront</u>. These are available as add-on stream targets using Wowza's product portfolio.







#### WWW.WOWZA.COM

## Step 5: Live Video Playback

Finally, your virtual event broadcast will reach end users. If you've selected a live streaming platform with the right capabilities and features, playback will be seamless for anyone, anywhere in the world, with access to the internet.

#### Recommended Playback Devices

At this point, whichever devices your audience members use fall in the category of 'preferred devices.' Whether they're tuning in from a tablet, smart tv, or VR headset, you'll want to put the legwork into optimizing their experience early on by looking for a live event streaming service with the right capabilities and features.









## HAT TO LOOK FOR IN A LIVE EVENT STREAMING PLATFORM

### Critical Capabilities

So what's needed for live event streaming success? Free platforms like Facebook, Instagram, and YouTube might be suitable for amateur video distribution, but you'll want to use a live event streaming service for professional-quality broadcasts.

The following capabilities are table stakes for anyone streaming live events at the professional level.

#### Transcoding and Processing

If every viewer had a 4K home theater plugged into high-speed internet, delivering video content would be easy. But that's not the case. Today's viewers are out and about, accessing streams from a variety of devices. Different screens and varying internet speeds make video transcoding and processing essential. In addition to enabling adaptive bitrate streaming, this functionality allows you to repackage content into various formats for reliable playback on any device. Choosing a streaming platform like Wowza that offers protocol flexibility will ensure that your streams play back across many endpoints.

#### Scalable, Reliable Delivery

Getting the most out of your live event starts with seamless video delivery across the world. One of the best ways to achieve this is with a <u>CDN</u>. End users expect high-quality content with lightning-fast delivery — and CDNs play a crucial role in meeting these demands. What's more, they provide an extra layer of reliability through redundancy.

### Interactivity and Low-Latency Streaming

Whether your event is virtual, hybrid, or in person, immersive and interactive streaming capabilities will enhance your audience members' experience. From <u>low-latency video</u> to <u>reality-bending technology like</u> <u>360° virtual reality (VR)</u>, interactive video capabilities bring your streams to life while allowing viewers to engage as they see fit.



#### Security and Monetization

Security is essential to several of the monetization models detailed in this guide. Why? Because unauthorized access to streaming content can compromise the revenue-boosting strategies of subscription and pay-per-view services. What's more, when your live stream is being used for non-entertainment purposes — such as for internal corporate conferences — protecting sensitive data is key. Authentication, encryption, and digital rights management (DRM) are all important <u>security capabilities</u> to look for in a live event streaming provider.



#### Flexible Infrastructure Deployment

There's no one-size-fits-all approach to deploying streaming infrastructure. Some broadcasters need to get up and running fast with a <u>cloud-based deployment</u>. For others, such as enterprise or government organizations tasked with keeping their assets behind a firewall, a streaming server software like <u>Wowza Streaming Engine</u> might be a better fit. Regardless, you'll want to find a provider capable of accommodating your unique deployment needs.





### Live Streaming Features and Technical Requirements

In addition to the big-picture attributes listed above, a number of specific features might come into play when comparing providers.

#### Adaptive Bitrate Streaming

If you've ever noticed the stream you're watching adjust from a fuzzy picture to sharp focus in a matter of seconds, then you're familiar with <u>adaptive bitrate streaming (ABR)</u>. This functionality ensures the best video quality and viewer experience possible — no matter your end-user's connection, software, or device. As such, ABR is essential when distributing high-quality content, and something you'll want to prioritize when selecting your streaming infrastructure provider.





#### Protocol Flexibility

Live video streaming starts with the right tools. With viewers across the globe on various platforms, it's crucial to architect a workflow that uses the best streaming protocols at <u>ingest</u> and <u>delivery</u> for your specific requirements. Protocols flexibility allows live event producers to <u>reduce latency</u>, <u>increase playback compatibility</u>, and even <u>address the challenges of remote video contribution</u>.

#### Live Event Support

Live event support provides the confidence needed when a live broadcast is on the line. You might need additional support during the live event or just want to test out your scenario in advance. Pick a provider who can ensure that your events go smoothly by helping to set up, optimize, and monitor your streams.





#### Real-Time Captioning and Language Selections

There are several reasons to use <u>real-time captioning</u> when broadcasting a live event. Beyond increasing inclusion for the hearing impaired, captions can improve comprehension for viewers with limited proficiency in the language. Plus, with so many people accessing content on the go, captions ensure that the message is conveyed without audio. We've also seen a recent uptick in organizations looking to implement multi-lingual captions and audio selection, ensuring accessibility for viewers everywhere.



#### Simulcasting

Simulcasting is the ability to take one video stream and broadcast it to multiple destinations simultaneously, thereby maximizing your impact. This results in exposure to the broadest audience possible, no matter which platform or service your viewers prefer. Being able to easily simulcast to Facebook, Twitter, and YouTube will simplify your workflow without compromising reach.





#### Digital Rights Management

Digital Rights Management (DRM) lets content distributors control access to premium content by confirming that each enduser has the right to view any streams located behind a paywall. This sophisticated security measure helps protect your revenue stream, making it as good as money in the bank.

#### Looping Pre-Roll Content Before the Live Stream Starts

In the moments leading up to a live broadcast, it's a good idea to <u>keep viewers engaged with pre-roll content</u>. This functionality can be used to insert advertisements or countdowns and proves especially handy if any hiccups occur.





#### 360-Degree and Virtual Reality (VR) Streaming

Also referred to as immersive video, <u>360° streaming</u> lets users control their experience by looking around in different directions while wearing a VR headset. While adoption of this technology has taken some time, we're starting to see the next wave of <u>5G-enabled live VR</u> with 8K capability (which Wowza supports). This technology gives every remote attendee a front-row seat, closing the gap between live event producers and their audience.



#### Live-to-VOD

If your primary broadcast is live, but you'd like the ability to instantly create <u>video on demand (VOD)</u> assets from your live streams, you'll want to find a streaming platform that supports <u>live-to-VOD streaming</u>. This gives your viewers the power to play, pause, and rewind content at their convenience by accessing ondemand content produced from your live events or using nDVR for immediate time-shifted playback. It also creates additional monetization opportunities and boosts ROI by allowing you to repurpose the content once the event has ended.





#### Publishing Pre-Recorded Content as Live

The ability to publish pre-recorded videos as live allows content distributors to schedule simple and complex sequences of VOD assets in advance. Freeman, one of the leading global event agencies, accommodated a 3,000% increase in average streaming hours per month during the pandemic by leveraging this exact feature. Because they were able to reliably stream thousands of hours of video without expanding in-house staff, the scheduled playback feature kept costs down and minimized complexity.

#### **Custom Solutions**

Next-level live event streaming requires two things: <u>reliable</u> <u>streaming infrastructure</u> and a <u>solutions-oriented partner</u>. Whether you require strategic guidance, comprehensive functionality, or custom implementation, it's a good idea to seek out providers that offer <u>professional services</u> to support your specific streaming needs.



Video Store

# MONETIZING YOUR LIVE EVENTS

Most live events fall in one of two camps as far as revenue is concerned: advertising or payper-view. That said, these approaches can also be supplemented with additional tactics.



**Transaction (Pay-Per-View):** By putting your live stream behind a paywall, you're able to charge viewers the price of a single virtual ticket before tuning into the stream.

**Advertising:** Whether this takes the form of pre-roll or overlay ads, the advertisement model is a good choice if you want to eliminate friction when attracting viewers to the live stream.

**Subscription:** A subscription-based monetization approach involves charging viewers a recurring fee for access to your events, which also allows you to profit from the VOD recordings offered exclusively to paid users.

**Sponsorship:** A subset of ad-based monetization is sponsorship. This often involves endorsing a product or service during the live event — but can even be as straightforward as including a slide that says, "Thanks to our sponsor, [insert brand name here]."

**Donations:** Donations work well for nonprofit broadcasts, such as virtual galas and other charity events.

**Supplementary Tactics and Hybrid Models:** Merchandise, partnerships, and gamification can also boost revenue — but they won't likely serve as the be-all and end-all. That's ok, because hybrid monetization models are becoming more common. For instance, a live event producer might combine the pay-per-view model with some sponsorship revenue, while also offering premium recordings and interactive participation options to subscribers.

## CUSTOMER SUCCESS STORY: FREEMAN

## Accommodated a **3,000%**+

increase in average streaming hours per month.

Transitioned to a 100% virtual event space overnight.

> Now streaming approximately 95,000 hours of content each month.

## Freeman

When in-person events became a physical impossibility in early 2020, it didn't stop the global leader in events from delivering on client needs. <u>Freeman</u> effortlessly transitioned to a 100% virtual provider during the pandemic by teaming up with Wowza.

Freeman relied on <u>Wowza Streaming Cloud</u> to schedule hundreds of prerecorded videos for playback as though live. This allowed them to stream thousands of hours of video at the same time without expanding in-house staff. The global event agency benefited from the agility to deliver on client expectations while keeping costs down.



Freeman also enlisted the help of our <u>Professional Services</u> team to architect unique configurations for multi-lingual event capabilities, while also supporting simulcasting, video processing, and more.

By embracing change and reinvesting in future opportunities, Freeman survived the biggest disrupter of the 21st century: COVID-19. And beyond just meeting their customers' demands, the event powerhouse worked with Wowza to redefine the industry with innovative live streaming solutions.

Read the Case Study



## Conclusion

With more than a decade of experience powering video for 35,000 plus organizations, Wowza's full-service platform is the gold standard for live streaming technology. Our reliable live event streaming solutions eliminate physical barriers between production teams and their audiences — while delivering personalized experiences worldwide.

We support all of the capabilities detailed in this guide and have the know-how to put streaming to work for your business. Find out why today's event leaders are working with Wowza to power the next era of live.

**Contact Us** 

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Freeman **TUPPEP** LIVE TOURGIGS



Wowza Media Systems is the global leader in live streaming solutions. Our full-service platform powers reliable, secure, low-latency video delivery for companies worldwide. With more than a decade of experience working with 35,000+ organizations in industries ranging from media and entertainment to healthcare and surveillance, Wowza provides the performance and + flexibility that today's businesses require.

We work with each customer to ensure their success in putting streaming to work for their business. Our promise is simple: **If you can dream it, Wowza can stream it.** 



