



A premier technology solutions provider trusts Yooz as a valuable business partner.



## About Kerr Consulting

Kerr Consulting is a premiere technology solutions provider that for three decades has helped thousands of companies to focus more on their core business through automation, integration, and development.

Kerr takes the exact opposite approach of what many consider to be solid business advice of "focusing on one niche market." In fact, with 3,000 clients in **all** industries, in all 50 states, and 23 countries, Kerr has demonstrated that it can truly provide value-add services to organizations small and large.



## Why Kerr Trusts Yooz With Its Reputation

Kerr started investigating AP automation solution providers when they had a client with a need. The firm was looking for an invoice and payment automation solution provider that could offer a seamless integration with Sage Intacct that could be proven. "We needed them to be able to prove the integration," said Dan Krishman, Kerr's Sage Intacct Practice Manager. At the time, Yooz was the **only** solution provider that had advanced technological capabilities, such as smart data extraction and machine learning, all powered by AI.

The company also needed an AP automation solution provider that had the capabilities to service a wide range of organizations in terms of size and industry type. The Yooz platform can be customized to fit the business needs of small- to mid-sized companies in any type of industry, both public and private sector.

Since then, Kerr has been very happy with the quality of the product and caliber of people at Yooz that help deliver every implementation on time and on budget. To the team at Kerr, that is what really counts at the end of the day. The company it would choose to partner with must share the same unwavering focus on the customer. "I have to be able to trust them with our reputation."



"At the core of what we do, we are a Premier Sage partner, selling and supporting the entire line of Sage products," explains Dan Krishman, Sage Intacct Practice Manager. "With its seamless integration, Yooz feels like an extension of the Sage Intacct system, not a bolt-on product."

## Kerr's Clients and the Yooz Solution: Easy as 1, 2, 3.

1. Early on in the discovery process with a new client, Kerr finds out how many invoices the AP department processes.
2. If it is more than 100 per month and the processing workflow is manual—making it a primary pain point—Kerr recommends Yooz as the AP automation solution.
3. Yooz facilitates the seamless integration with the ERP, helps the users understand the full scope of benefits they are about to realize, and the full potential of the complete, automated, end-to-end invoice and payment processing workflow is unleashed.



## > It's all About the Results <



*"Why did we choose Yooz as a strategic business partner?" asks Mr. Krishman. "We have learned through many implementations, with high degrees of complexity, that they can be trusted with our reputation. Yooz has been a key partner of Kerr Consulting."* Business benefits have been realized by both Kerr **and** their clients.

For Kerr, the profitability from Yooz often exceeds its other product offerings.

Yooz helps Kerr clients customize as they scale or as business needs change.

Yooz is flexible and can easily modify scope of work and system functionalities.

Kerr clients benefit from a combined ROT from the two seamlessly integrated systems.

Yooz implementation team provides ongoing consulting and support before, during, and after implementation.