

# **Dollars and Sense:** Examining the True ROI of Invoice and Payment Processing Automation

The reasons for automating invoice and payment processing are clear: Saving time, saving money, and increasing efficiencies and staff productivity.

> But finance execs want to know, what does that mean *exactly*? And how do the benefits of trading in tedious, manual processes for automated AP workflows translate directly to the bottom line?

#### **Increased productivity**

Highly automated accounts payable departments process 16X more invoices per FTE each month as peers with little **or no automation.**<sup>1</sup> Staff will be freed to do more strategic value-added work, such as improving supplier relationships and leveraging early payment discounts.

### **The Dollars** and Sense?

Multiply the salary/wages of one FTE times the number of staff you would need to hire as your processing volume grows. That's how much you'll save when existing staff can handle more.

# Capture 97% early payment discounts offered

80% of firms surveyed receive invoices that offer discounts in exchange for early payment<sup>2</sup>. With an automated cloud-based system, finance leaders can strategically balance early payment discounts vs. cash flow.

Average dollar volume of invoices paid each month X 10% (average early payment discount offered by suppliers) = potential savings with AP automation.

# Save money on shipping and storing of documents

#### Real tangible costs that are eliminated with automation:

**Shipping** invoices to a central location for processing via courier or overnight service.

**Storing** boxes of paper documents.



Tally up total dollars spent each year on shipping, shredding, and storing documents. When that number becomes \$0 with AP automation, the savings go straight to the bottom line.

# Spend only \$2.36 to process a single invoice

With AP automation, cost to process a single invoice drops from **\$15** to only **\$2.36**.

An 84% savings!3



One successful auto group saved more than \$35K/year when it switched from a manual AP workflow to the Yooz cloud AP automation solution.

### Real savings translated into real profits. Those are dollars you can make sense of!

- Is Your AP Performance Top Tier? 2017 Benchmark Report. 1 An AP & P2P report. Institute of Finance & Management.
- 2-3 2018 Guide to Payables Automation. Levvel Research.

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