### SERVICE OVERVIEW



## **ADVISORY SERVICES: Enterprise Performance Management**

Your company has strategic goals you need to achieve, and specific outcomes you want to realize.

Supporting these goals and outcomes are processes, people and technology that need to be aligned, empowered and co-ordinated to make the transformation possible. Success often depends on your ability to bring these parts of your business together.

Developed on the premise that performance data should live in the hands of the people who can improve the process, our approach to Enterprise Performance Management drives priorities into actionable goals and then through dashboard reporting creates transparency and accountability across related teams, projects and programs.

Enterprise Performance Management method uses a facilitated process to identify data sources required to monitor performance against established standards and targets.

Results Software completes the "people, process, technology" model for an organization's management system integrating measures, tools and methods, artifacts, project management, document management, presentations, printing, and advanced visual analytics/business intelligence.



#### **Define Success**

Measure What Matters:

Great performance begins with clarity about what needs to be accomplished.

### **Connect Every Employee**

Cascade Measures to Everyone:

Connect every employee to the goals.

#### **Drive Improvement**

Engage Employees in Process Improvement:

Put the talent, experience, knowledge, and passion of every employee to work for your customers.

# Our approach to Enterprise Performance Management delivers predictable outcomes including:

- 1. Creates organizational understanding of the processes required to create value for your customers.
- 2. Provides clear understanding of how individuals and teams contribute to achieving the mission and goals.
- 3. Reveals strategy designed to change the current state and achieve performance targets.
- 4. Defines agreed metrics and measurement system that is aligned to both goals and organizational processes and allows evidence based deployment of scarce resources to change projects.
- 5. Deploys a sustainable management process that changes the culture by enabling leadership to engage and empower staff and systematically improve performance.
- 6. Creates a culture of continual improvement.



"The ResultsManagement System was a perfect fit for what TSD needed. It provided the vehicle to change the culture and the employees stepped up. The transformation was dramatic. As a leader, seeing the impact this had on the division and its employees was nothing short of magical."

-Chris Lamb, Technology Solutions Division Washington State Dept. of Social and Health Services



Contact:

Online Business Systems 1.800.668.7722 info@obsglobal.com Founded in 1986, Online Business Systems is North America's leading Digital Transformation and Cybersecurity consultancy. We help enterprise Clients by designing improved business processes enabled with secure information systems. Our unsurpassed delivery, our people, and the Online culture of loyalty, trust and commitment to mutual success set us apart.

