



**One Platform  
for FedRAMP and  
Market Acceleration**

# Fast-Track Time to Revenue

Turnkey FedRAMP Authorization & Market Acceleration  
Twice as Fast. Half the Cost.

## Untapped Markets Are Waiting for You

Accessing them requires FedRAMP authorization and getting in front of those marketplace buyers

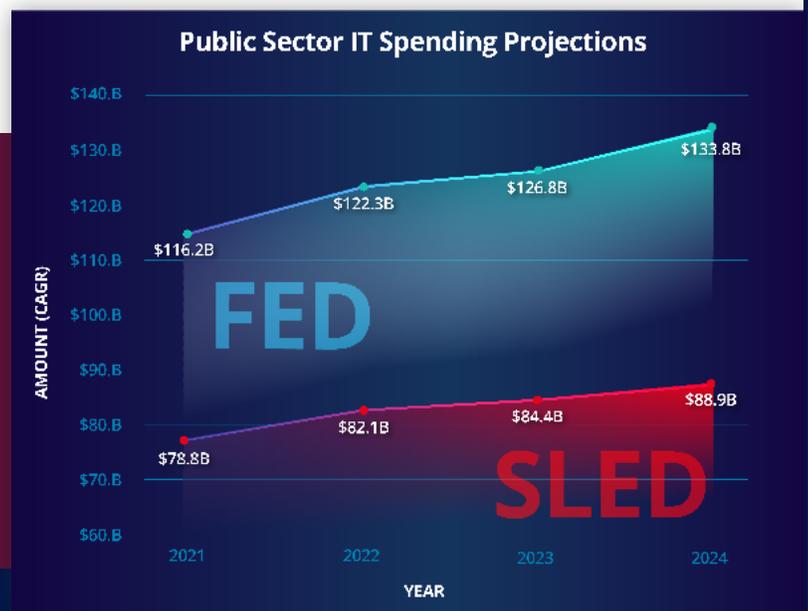
If you want to sell into the public sector, you need FedRAMP authorization because agencies are requiring it in order to comply with government regulations, reduce risk, and address critical security requirements. It is the de facto standard for baseline and cloud security.

What many organizations may not know is that FedRAMP authorization opens doors to more than just the Federal market – it also extends to the State and Local market. Accessing this broader public sector market expands your TAM and revenue potential.

However, obtaining FedRAMP authorization is a massive drain of time, money, and resources. What if you could achieve authorization twice as quickly? What if you could also do that at half the cost? Equally important, what if you could then reach customers with your FedRAMP-authorized solution immediately through a cloud marketplace?

## Certified Growth

Achieving FedRAMP authorization can extend a product's reach beyond the Federal market and into the State and Local public sector as well.



## FedRAMP Authorization & Market Acceleration Made Simple



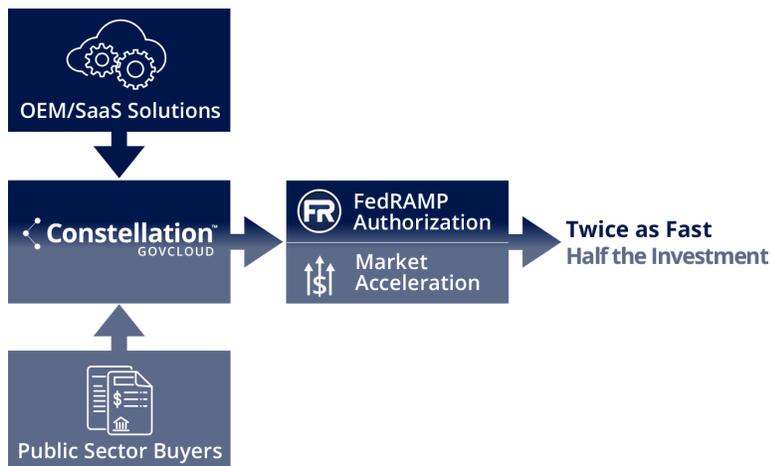
Our turnkey platform-as-a-service empowers you to accelerate revenue in a fraction of the time and cost.

Constellation GovCloud is the first FedRAMP platform-as-a-service and cloud marketplace where partners are able to not only accelerate FedRAMP authorization, but also accelerate their time to revenue by leveraging the same GovCloud to connect to public-sector buyers.

### We do this by:

- Taking as much as 80 percent of the time-intensive administrative FedRAMP burden off your shoulders – our purpose-built platform knocks out approximately 284 of the 325 FedRAMP controls and gets you authorized quickly
- Placing you in front of public sector marketplace customers – we not only sell your solution in the cloud marketplace, but also leverage our deep relationships with the public sector market and provide digital sales and marketing muscle to connect your solutions to buyers

**SPEED**



Constellation GovCloud is a direct line to public sector market access and enormous revenue potential. Now is the time to get started.

# 7 Steps to FedRAMP

Comprehensive. Fast. Cost-Effective.



Constellation GovCloud is your partner  
for the entirety of the journey



**Accelerated Buildout Leveraging CGC PaaS**



**Advisory Services to Ensure Success**



**Continuous Monitoring**

The path to FedRAMP is daunting. We help you connect the dots.