

## FOR IMMEDIATE RELEASE

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#### TNT Crane & Rigging, Inc. purchases new 800-ton Demag AC 700-9 from CraneWorks

Nine-axle all terrain crane is the largest ever sold by CraneWorks

Houston, TX – October 28, 2021 – <u>CraneWorks, Inc.</u>, the #1 Demag <u>all terrain crane</u> dealer in

North America, is excited to announce the company's sale of a <u>Demag</u> AC 700-9 all terrain crane to <u>TNT Crane & Rigging, Inc.</u> TNT upgraded one of their AC 700-9 800-ton cranes to a new version that includes numerous safety and operational improvements. One highlight is the crane's industry-leading IC-1 Plus control system, which automatically calculates the crane's capacity on the fly, accounting for multiple outrigger and counterweight configurations.

Manufactured in Germany by <u>Tadano Ltd.</u>, the crane has a 196.8' main boom and 497' maximum tip height. The AC 700-9 is so capable and dependable that it is TNT's go-to crane for large jobs in tight areas, with three models now in their fleet.



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# TNT Crane & Rigging, Inc. purchases new 800-ton Demag AC 700-9 from CraneWorks (cont.)

"The mobile AC 700-9 crane is one of the most powerful telescopic cranes in the 800-US-



ton (700-tonne) capacity class that can be transported with its complete 196-ft (60-m) main boom at an axle load of 26,455 lbs (12 tonnes)," said Dan Melnyk, Director of Sales, <u>Tadano America Corporation</u>. "The crane has increased versatility with its compact design being 1.3m shorter than its competition in machine length, in addition to sporting the shortest tail swing in its class at 7.5m vs 8.33m. These features enable the AC 700-9 to have great maneuverability on jobsites that require short turning radii. The AC700-9 has been

proven on wind turbine and tower crane erection, general construction, and bridge building, in addition to refinery and power plant infrastructure jobsites."

"The CraneWorks team did an awesome job helping us secure and deliver our new AC700," said Kevin Lawson, Vice President of Operations at TNT Crane & Rigging. "They were there every step of the way to assure the commissioning process proceeded smoothly and we

were able to put the crane to work with no issues."

"The crane was picked up on a Tuesday morning, TNT's expert crew had it fully assembled in multiple configurations and certified by Saturday evening, and it went straight to work the next week," said Randy Harris, the CraneWorks salesman who oversaw the transaction. "There aren't many machines this size that go from sitting in crates to the jobsite that quickly. It's a credit to Tadano Demag's



engineering, to the service techs from Tadano and CraneWorks who were onsite for handson support, and to TNT's unparalleled knowledge of the AC 700-9 that the crane was workready so fast."

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Raising the bar in lifting equipment

## TNT Crane & Rigging, Inc. purchases new 800-ton Demag AC 700-9 from CraneWorks (cont.)

"We deal with trade-ins every day, but I can't remember the last time someone asked us to sell them the same model they were trading in. It was exciting to work with the crew over at TNT on this project, especially since it was the largest all terrain crane we've ever sold," said Keith Ayers, CEO of CraneWorks. "Tadano America continues to be a fantastic partner in the process. We've sold dozens of Demag and Tadano cranes over the years, with more on the way including 120-ton, 245-ton, 500-ton, and 600-ton models."

#### About CraneWorks, Inc.

Founded in 2002 and headquartered in Houston, Texas, CraneWorks provides new and used equipment, manufacturer-backed and trained service, extensive parts inventories for all makes, and a <u>modern rental fleet</u>. Industries served include the <u>energy sector</u>, municipal and infrastructure construction, residential construction, foundations, precast, <u>material handling</u>, <u>commercial lighting and signage</u>, governmental, and utilities. Along with the traditional equipment segments, on a regional basis, CraneWorks provides specific market expertise for <u>fluids management and hydro-excavation</u>, <u>railway service</u>, and <u>aerial platform access equipment</u>.

### About TNT Crane & Rigging

Headquartered in Houston, TX, and founded in 1985, TNT is the largest open-shop crane services platform in North America with leadership positions in core maintenance end markets and geographies. The Company operates through over 40 branches spanning the Gulf Coast, Rockies, and Southeast regions of the U.S., along with Western Canada. TNT's fleet of 690 cranes are operated by a workforce of 1,600+ skilled employees. TNT serves over 4,000 customers who predominantly operate in the downstream, commercial, power and infrastructure end markets.

### About the Tadano Group

The Tadano Group is a leading global manufacturer of mobile cranes and aerial work platforms driven by its Core Values of Safety, Quality, and Efficiency Based on Compliance (C+SQE). Each and every one of Tadano's products and services encompass these Values to reinforce our continuous pursuit of excellence for the world and the future through high-quality lifting equipment. Tadano's corporate philosophy of Creation, Contribution and Cooperation strives to foster tight-knit cooperation between people both inside and outside of the organization in order to create products, technologies, and services that deliver value to the customer and to the society as a whole. To implement this corporate philosophy, Tadano's management strategy emphasizes balanced growth for both the company and the people whose lives it affects.

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