TAI Engineering

Saving billable time from
being spent on tracking time

BIGTIME | CASE STUDY

> **"** The idea of a time and billing package that catered to the engineering industry really appealed to TAI. BigTime knew what information engineers typically enter, and which reports and templates would be most useful to us. We can now generate reports with real-time, up-to-the-minute data. **"**

Mary Evans, Director of Human Resources

ABOUT TAI ENGINEERING

TAI Engineering is a leading consulting engineering firm that provides mechanical and industrial engineering services to Fortune 500 companies in diverse industries, both domestically and globally. Founded in 1989, TAI specializes in solutions for the industrial and pharmaceutical markets.

Baltimore, Maryland

Engineering Firm

150 Users

THE CHALLENGE

Time Tracking Cutting into Billable Time: TAI's tradition of manually entering time and billing data into spreadsheets was costing serious time and money.

Staying on Budget: Delays in billing information made it impossible to know where teams stood on hours worked vs. billed to track budget status.

Accurate Forecasting: TAI's project managers managed 20 or so projects at once, keeping track of all of those budgets via spreadsheets had become a herculean task.

Quickbooks Integrated: When deciding to make the switch to a PSA solution it was important that the tool integrated with their existing systems to eliminate double-data entry.

THE SOLUTION

BigTime's **real-time reports** provided TAI with accurate insights to forecast budget, labor and resources.

"It's freed up a lot of our project managers' time because they no longer have to input staff information manually into spreadsheets — giving them more time for other managing duties or billable engineering work."

Increased productivity and profitability of projects by having a clear and easy-to-use project management system.

THE RESULTS

" We've got everyone at TAI using BigTime now. All of our structural, chemical and mechanical engineers, plus our billing, sales, marketing and administrative departments," she says. **"It's perfect for a group of people who are not necessarily 'computer people.' It's just that easy to use."** "

ABOUT
BIGTIME

BigTime takes the guesswork out of utilization, capacity planning, and project profitability. Our award-winning PSA software provides project planning, budgeting, time and expense tracking, and invoicing, all backed by uber-cool reporting and analytics.

We help architects, engineers, IT-services firms, and scientific and management consultants budget, track and bill their most important asset: time.

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