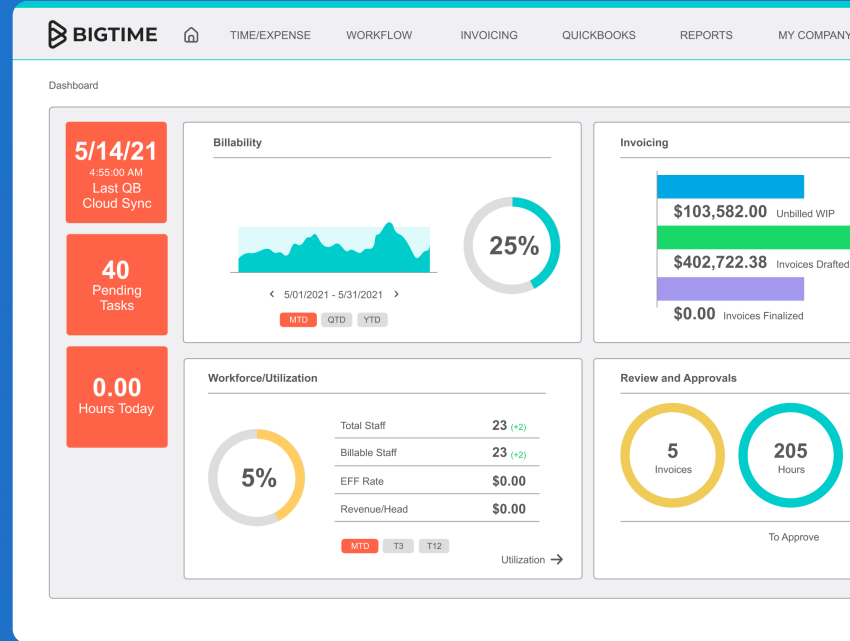




BigTime helps accountants, architects, engineers, IT-services firms, scientific and management consultants budget, track, and bill their most important asset—time.



5.0

Average Rating

Leverage the Power of BigTime Data within Salesforce Reports

- ✓ Breakdown of task-based budgets and monthly allocations
- ✓ Who is working on the project
- ✓ What you've invoiced
- ✓ What the customer has already paid
- ✓ Summary of project activity including hours projected, hours executing, and billable fees

Your entire team working together to deliver on your Salesforce Opportunities

Keep your sales and project teams on the same page by syncing BigTime with Salesforce. Your team will have visibility into every phase of a client's lifetime from prospect to post-mortem. Salesforce opportunities will convert to a BigTime project at the exact moment in your pipeline when advanced details on budgets, staffing, timelines and deliverables will make the difference between closed-won and closed-lost.

The screenshot shows the BigTime interface with a navigation bar at the top containing 'Home', 'BigTime Setup', 'Accounts', 'Opportunities', 'BigTime Projects', and 'Reports'. The main content area displays a 'BigTime Project' for 'Madison 101'. Below this is a table with the following data:

Period	Projected Dollars	Actual Dollars
11/2021	\$9,700.00	\$0.00
10/2021	\$7,700.00	\$0.00
09/2021	\$4,700.00	\$6,000.00
08/2021	\$0.00	\$1,600.00

Below the table is a 'View All' link. Underneath is a section for 'BigTime Task Budgets (5)' with a 'Name' header and a 'Test' entry.

Optimize your workflows

- ✓ Choose which opportunities are automatically pushed to BigTime based on opportunity record type or opportunity stage
- ✓ Manually push opportunities to BigTime at any stage
- ✓ See the stage an opportunity was pushed at in the project status notes

Control your data

- ✓ Block any standard fields or custom fields you don't need pushed to BigTime
- ✓ Change the automatic sync frequency (2 hours, 4 hours, once a day, never)

Increase visibility

- ✓ View BigTime projects within Salesforce via the BigTime App
- ✓ Reference the invoice data and PDF from BigTime without leaving Salesforce
- ✓ Utilize three prebuilt Salesforce reports featuring BigTime data

Integrations that work.



Lacerte

