

## SUNBELIEVABLE SHINES ON!

Retail Toolkit

Grow Beautifully MONROVIA® Since 1926



Do your customers love to shine on social media? Encourage them to tag and share photos of their gift-giving #SunBelievableShinesOn! We want to share their happy occasions!

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SunBelievable<sup>™</sup> Sunflower is the perfect any-occasion gift plant to spread sunshine. Cheery yellow blooms on an easy-care plant makes SunBelievable a bright gift idea for:

- May Day (May 1)
- National Teacher's Day (May 4)
- National Nurse's Day (May 6)
- Mother's Day (May 9)
- Armed Forces Day (May 15)
- Housewarming gifts
- · Get-well gifts
- Reconnect with friends and neighbors
- Any time you want to lift someone's spirits!

### **Merch Tips:**

- SunBelievable!

## **Promo Calendar:**



and photos in April. https://bit.ly/3vZTltW





#### SUNBELIEVABLE SPREADS SUNSHINE!

• Help customers see the gift potential by displaying SunBelievable<sup>™</sup> right by your greeting cards, gift certificates, and other add-ons. Consider offering gift tags, pot wraps, or ribbon picks to make these even easier to give. Or upsell gift baskets built around

• Be sure to remind shoppers these plants are perfect for adding to the garden - SunBelievable's thousands of flowers and months of blooms makes it a gift that truly keeps on giving.

**WEB** Add these digital graphics starting in March. https://bit.ly/3w1mh4C



**NEWSLETTER** Use this copy

**SOCIAL** Customize these posts and schedule for April and May. https://bit.ly/3w1pkdi

#### Monrov Apr 30

on gift in stock now, ready for you to grab +



**EMAIL** Include this gift-giving reminder in any Mother's Day messages. https://bit.ly/3vZTItW



Create recipe cards that double as shopping lists can help customers visualize combos – and encourage them to go on a treasure hunt through your aisles!

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# Summer

## SUNBELIEVABLE™ SHINES ON THROUGH SUMMER HEAT!

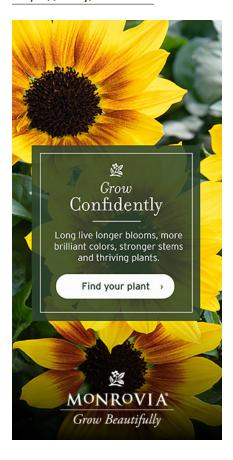
Skip the summer slump with SunBelievable<sup>™</sup> Sunflowers! Get continuous color on an easy-care, heat tolerant plant that fills the garden with blooms one of our Craftsmen called it "just pure joy!"

These self-cleaning, sterile flowers don't need any deadheading to keep blooming (and blooming). We say SunBelievable<sup>™</sup> has 1000s of flowers, and it's really true! SunBelievable will keep your customers excited about gardening through the tough summer.

## Merch Tips:

- for faded flowers.

**Promo Calendar: WEB** Add these digital graphics starting in June. https://bit.ly/3w1mh4C



**EVENTS** Start planning and promoting your fall store programs and family activities.

• Show customers how SunBelievable's pop of color can fill in

• Offer up container recipes to help them shop for companion plants that pair perfectly with SunBelievable<sup>™</sup>.

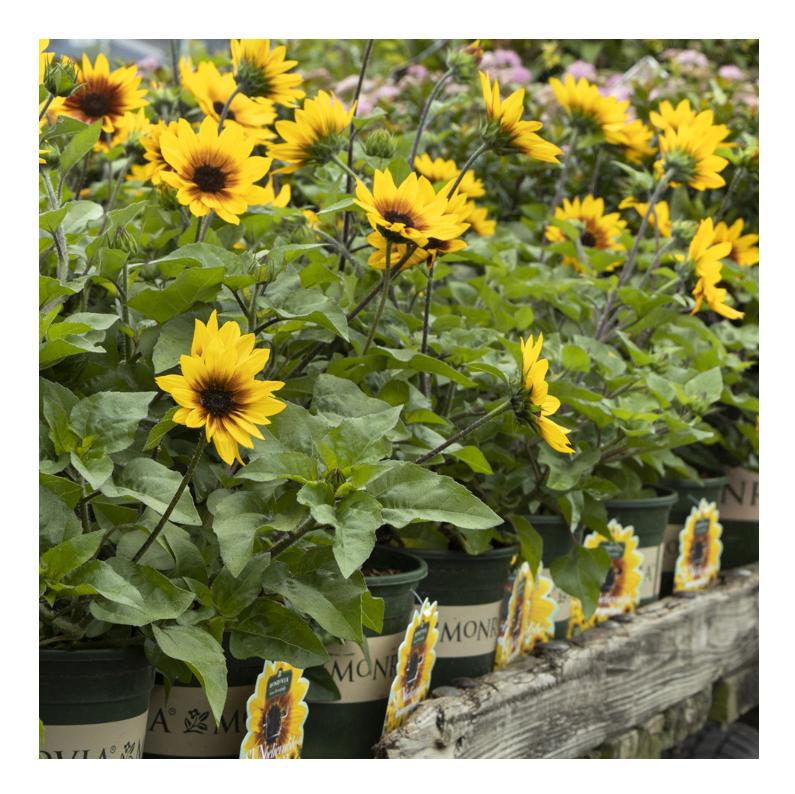
• Be sure to create a few grab & go arrangements for inspiration and impulse shopping.

**SOCIAL** Customize these posts and schedule for June, July and August. https://bit.ly/3w1pkdi



**NEWSLETTER** Use this copy and photos in your June or July newsletter. https://bit.ly/3vZTItW





Get creative! How can you work SunBelievable into a fall-themed display?

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## SUNBELIEVABLE<sup>™</sup>: FRESH FOR FALL!



Give shoppers a fresh spin on fall décor with SunBelievable<sup>™</sup>! This brown-eyed beauty pairs perfectly with other autumn favorites. With bushels of blooms, SunBelievable is also a hot new alternative to mums.

## Merch Tips:

- Showcase SunBelievable in autumn arrangements by pairing with sedums, asters, grasses, and other late-season lovelies.
- Host a container-refresh workshop showing how to transition from summer to fall.
- Have a pumpkin patch? Fill in the field with flowers! SunBelievable makes an eyecatching display that will get your location featured on customers' social media feeds.
- Create a fall photo booth. All those cute kids will look adorable posing next to SunBelievable! Add in wagons, haybales, and pumpkins to complete the Instagram-worthy look – remind customers to tag their photos with #SunBelievableShinesOn and your location!







#### **Promo Calendar:**

**WEB** Update the digital banners on your website starting in September. https://bit.ly/3w1mh4C

**NEWSLETTER** Use this copy in your September or October newsletter. https://bit.ly/3vZTItW **SOCIAL** Customize these posts and schedule for September and October. https://bit.ly/3w1pkdi



**EVENTS** Don't forget to promote any fall family activities you're hosting on your own channels and in local event calendars!