

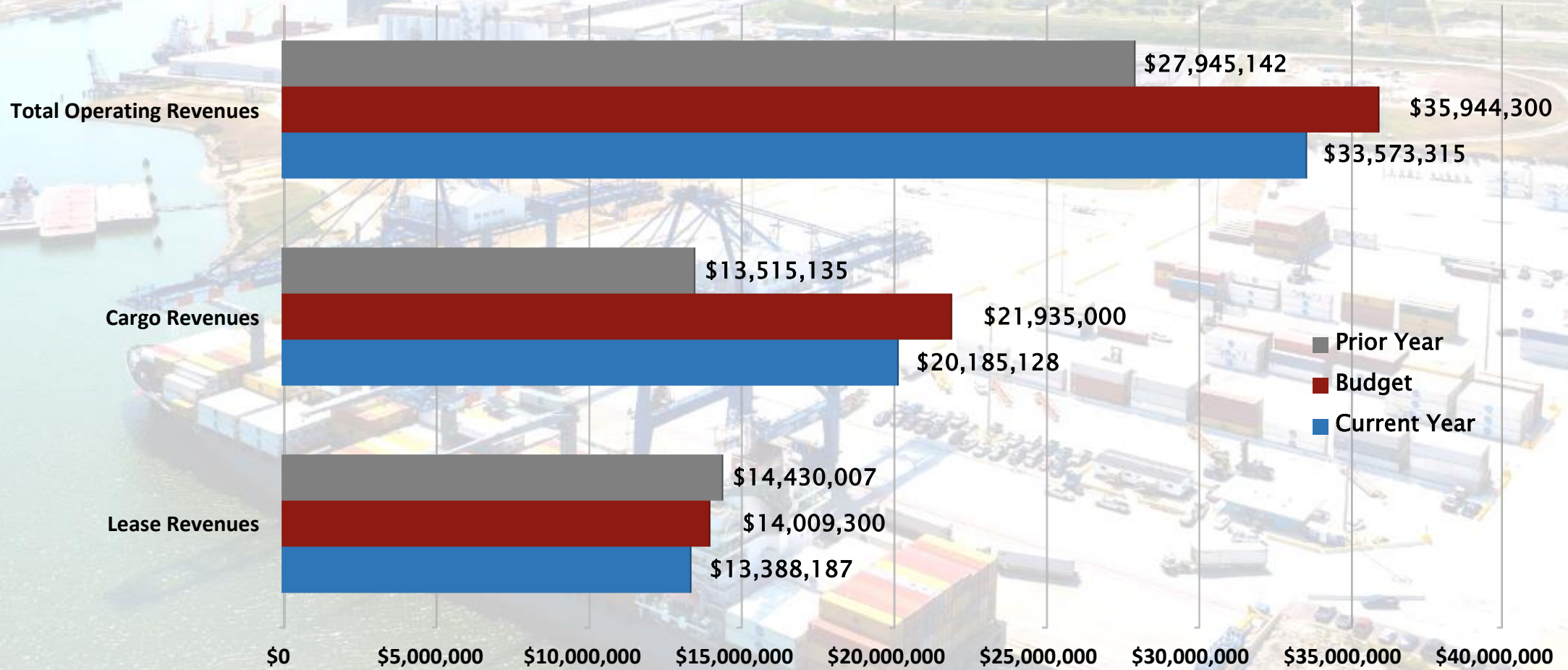


Financial Report for September 2020

December 10, 2020

Rob Lowe | Chief Financial Officer

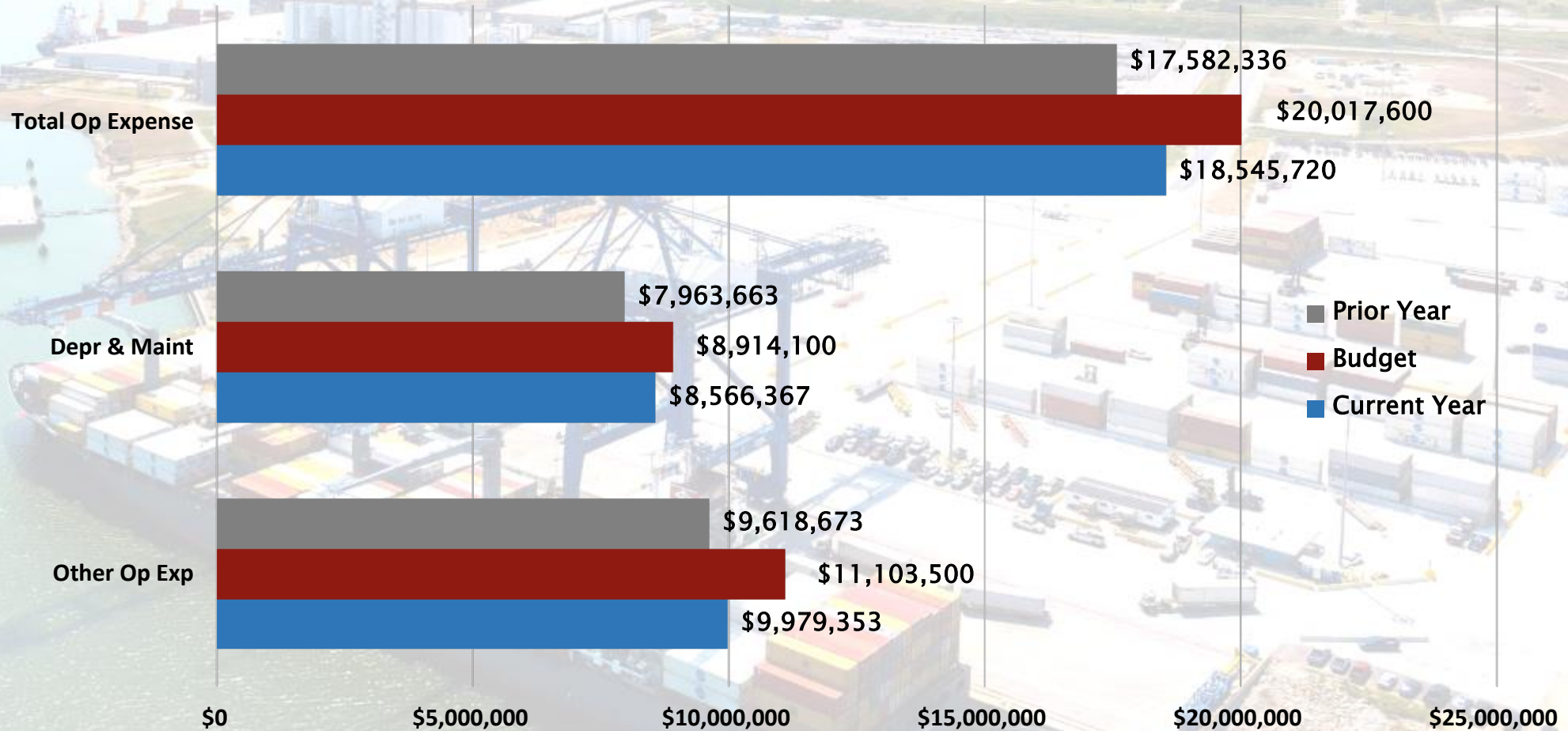
FY 2020 YTD OPERATING REVENUES



COMPARISON:

- Operating revenues are up over PY 20%, below budget by 7%
- Cargo revenues exceed PY by 49%; below budget by 8%
- As compared to budget, cargo volumes are down with the exception of ro-ro and project cargo
- Lease revenues are below PY by 7% and budget 4%

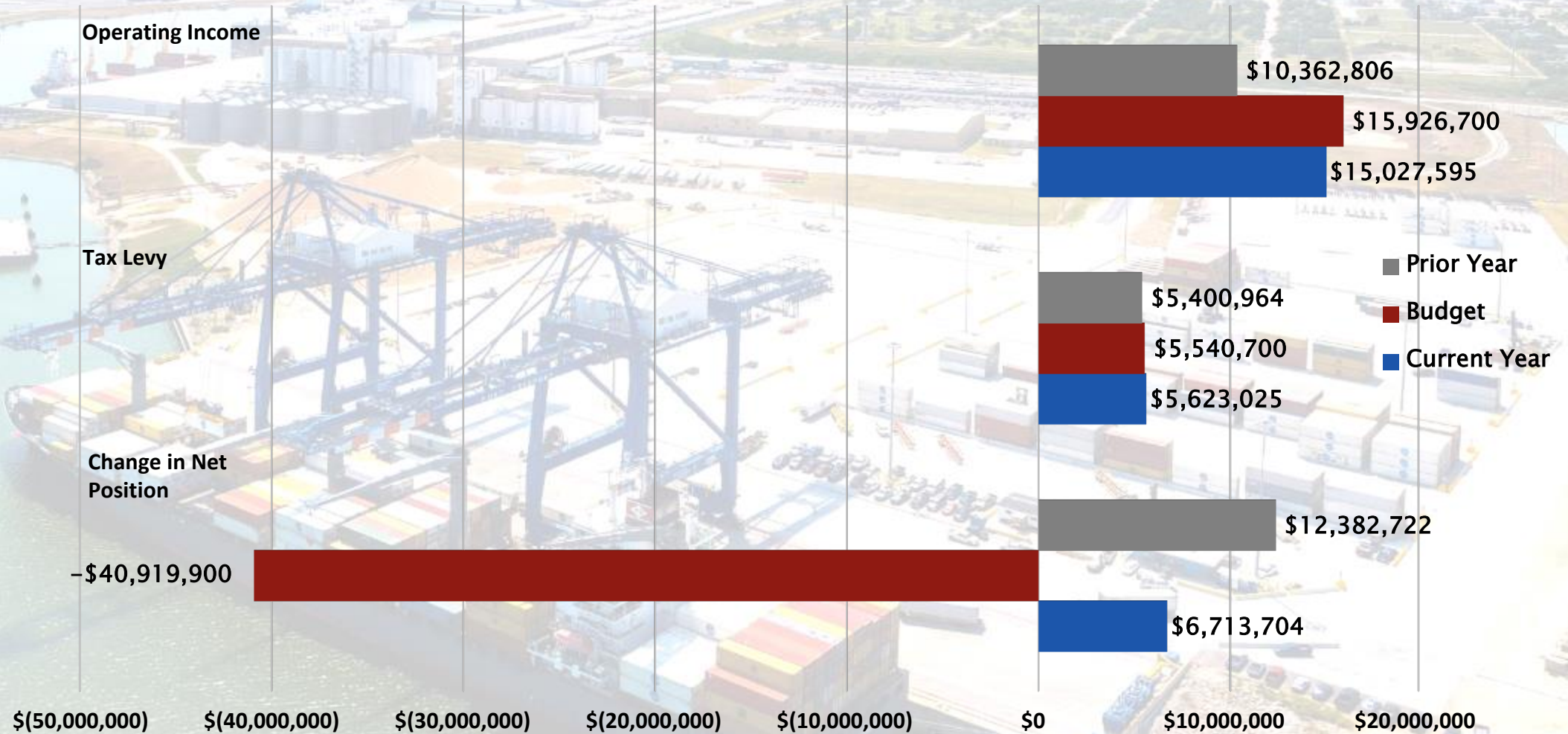
FY 2020 YTD OPERATING EXPENSE



COMPARISON:

- Total operating expenses are 5% above the PY and less than budget by 7%
- Depr & maint are up over the PY by 8%, at below budget 4%
- Other expenses are 4% above PY and below budget by 10%

FY 2020 YTD OPERATING INCOME



COMPARISON:

- Operating income is 45% above PY and below budget by 6%
- Change in Net Position-see next slide for further explanation

FY 2020 YTD CHANGE IN NET POSITION

Change in Net Position

- Non Operating Revenue (Expense) includes Ad Valorem Taxes, Investment Income, Debt Service and Gain (Loss) on Sale of Assets
- Drivers for comparison to budget are primarily timing of capital contribution projects.

	Year To Date	YTD Budget	Total 2020 Budget
Operating Income	\$ 15,027,595	\$ 15,926,700	\$ 15,926,700
Non-Operating Revenue (Expenses)	\$ (143,479)	\$ (298,900)	\$ (298,900)
Capital Contributed (To) From Others			
Freeport Harbor Channel Improvement Project	\$ (7,952,155)	\$ (18,845,800)	\$ (18,845,800)
Berth 2 Floodwall Modifications	\$ (107,686)	\$ (500,000)	\$ (500,000)
Brazoria-Fort Bend Rail District	\$ (30,000)	\$ (75,000)	\$ (75,000)
Levee Stabilization - Reach 2	\$ (220,404)	\$ (29,500,000)	\$ (29,500,000)
Berth 8 Dredging	\$ -	\$ (8,000,000)	\$ (8,000,000)
Grants	\$ 139,833	\$ 373,100	\$ 373,100
Change In Net Position	\$ 6,713,704	\$ (40,919,900)	\$ (40,919,900)

FY 2020 YTD CASH FLOWS

<i>Cash Flow Measure</i>	<i>Current Year</i>	<i>Prior Year</i>
<i>Cash Provided by Operations</i>	\$23,122,377	\$ 18,160,871
<i>Cash Provided by Non-Cap Financing</i>	5,619,004	5,407,381
<i>Cash Used by Cap Financing</i>	9,949,054	6,124,601
<i>Cash Provided by Investing Activities</i>	1,946,261	1,979,983
<i>Net Increase (Decrease) in Cash</i>	\$40,636,696	\$ 31,672,836

COMPARISON:

- Operating cash flow is positive due to increase in operating revenues
- Cash provided from non cap financing are tax levy collections
- Capital Financing is 2019 Revenue Bond proceeds less capital improvements.

FY 2020 STATISTICS

<i>Measure</i>	<i>Current Year</i>	<i>Prior Year</i>	<i>Budget</i>
<i>Operating Margin</i>	45%	37%	44%
<i>Current Ratio (unrestricted)</i>	4.5 to 1	5.1 to 1	n/a
<i>Debt to Net Assets Ratio</i>	0.88 to 1	0.58 to 1	n/a

ACCOUNTS RECEIVABLE AGING

<i>Year</i>	<i>0-30 days</i>	<i>31-60 days</i>	<i>61-90 days</i>	<i>Over 90 days</i>
<i>September 30, 2020 FY 2020</i>	92% \$2,880,245	2% \$74,587	4% \$129,085	2% \$71,422
<i>September 30, 2019 FY 2019</i>	95% \$2,529,130	3% \$72,672	0% \$6,594	2% \$43,207
<i>September 30, 2018 FY 2018</i>	82% \$1,778,632	13% \$272,572	5% \$110,408	0% \$0



Questions and Comments?

An aerial photograph of a busy port terminal. A large container ship is docked at a pier, with several colorful containers (red, yellow, blue, white) stacked on its deck. Two large blue gantry cranes are positioned over the ship, ready for loading or unloading. The terminal area is filled with stacks of containers, trucks, and various industrial buildings. In the background, there are large white storage tanks and a baseball field. The water is a light blue-green color, and the sky is clear.