

# Experience

- 50+ years
- 97% client satisfaction
- specializing in 12 industries

Our commitment to our clients, along with our hard-earned reputation for quality service, has earned us a 97% client satisfaction rating. We work with you to address your needs and help you plan for what lies ahead.

#### **INDUSTRIES SERVED**

- Wholesale/E-Commerce Distribution
- Not-For-Profit Organizations
- Construction/Contractors
- Real Estate Development
- Government Contractors
- Education (K12 + Higher Ed)
- Financial Institutions
- Dealerships
- Benefit Plans
- Credit Unions
- Manufacturing
- Health Care
- Energy
- Retail

## Size

- Full service firm
- 12 office locations
- 450+ employees

Size matters! A larger firm has the resources to allow team members to develop specialized skills and industry-line experience.

With offices throughout the Atlantic region and more than 450 employees, we are able to better serve you by being a part of your community.

#### **OFFICE LOCATIONS**

- Bluefield, WV
- Bristol, VA
- Charleston, WV
- Harrisonburg, VA
- Kingsport, TN
- Lynchburg, VA
- New River Valley, VA
- Newport News, VA
- Petersburg, VA
- Richmond, VA
- Roanoke, VA
- Wytheville, VA







## **EXPERIENCE MATTERS**

We are committed to providing our clients with their necessary tax compliance services at a competitive fee. We view tax compliance as the necessary result of our first responsibility—attentive tax planning. A growing enterprise faces a multitude of business decisions, and tax considerations are an important facet in these choices.

Brown Edwards has identified several potential areas of compliance and planning concerns. Our tax professionals will be available to address these issues on any level of requested assistance.

Brown Edwards' tax professionals represent a rare strength of talent and professionalism unmatched by other local accounting firms. Our partners and senior staff pride themselves on being well informed of opportunities that can reduce our clients' tax liabilities. They understand the details of current tax law and keep up to date with the complexity of the tax system, all to ensure the timely and accurate preparation of tax returns for our clients. Our professionals, in addition to the well-known individual, partnership, and corporate income tax returns, also offer their expertise in the preparation of trust, estate, and gift tax returns.

### SERVICES OFFERED

- Corporate, Partnership, and Individual Tax Preparation and Compliance
- Multi-state Tax Compliance
- Non-profit Tax Preparation and Compliance
- Estate, Gift and Trust Tax Compliance
- Payroll Tax Compliance
- Financial Accounting for Income Taxes
- Tangible Property Regulations
- Mergers & Acquisitions
  - Tax Advisory and Structuring
- Corporate Reorganizations
- Bankruptcy and Insolvency Taxation
- Federal and State Tax Notice, Tax Controversy, and Audit Support
- Manufacturer's Income Exclusion

- State & Local Income, Sales, and Use Tax Consulting
- Cost Segregation Studies
- Federal and State Credits & Incentives
- Historic Rehabilitation Tax Credits
- Research & Development Tax Credits
- Private Foundations
- Virginia Enterprise Zone Incentives
- International Tax Compliance & Consulting for Entity and Individual Taxpayers
- IC-DISC Opportunities for Exporters
- Energy-Efficient Property Credits & Incentives