



# WHY PARTNER WITH BROWN EDWARDS?



## Experience

- 50+ years
- 97% client satisfaction
- specializing in 12 industries

Our commitment to our clients, along with our hard-earned reputation for quality service, has earned us a 97% client satisfaction rating. We work with you to address your needs and help you plan for what lies ahead.

## INDUSTRIES SERVED

- Wholesale/E-Commerce Distribution
- Not-For-Profit Organizations
- Construction/Contractors
- Real Estate Development
- Government Contractors
- Education (K12 + Higher Ed)
- Financial Institutions
- Dealerships
- Benefit Plans
- Credit Unions
- Manufacturing
- Health Care
- Energy
- Retail



## Size

- Full service firm
- 12 office locations
- 450+ employees

**Size matters!** A larger firm has the resources to allow team members to develop specialized skills and gain industry-line experience.

With offices throughout the mid-Atlantic region and more than 450 employees, we are able to better serve you by being a part of your community.

## OFFICE LOCATIONS

- Bluefield, WV
- Bristol, VA
- Charleston, WV
- Harrisonburg, VA
- Kingsport, TN
- Lynchburg, VA
- New River Valley, VA
- Newport News, VA
- Petersburg, VA
- Richmond, VA
- Roanoke, VA
- Wytheville, VA





## NOT-FOR-PROFIT SERVICES

### EXPERIENCE MATTERS

A not-for-profit organization — whether an association or a charitable or civic organization — has the constant challenge of controlling costs, maintaining and growing membership, and competing for funding and grants. Brown Edwards has experienced CPAs and business advisors who are knowledgeable in economics, trends, regulations, and operational procedures affecting not-for-profit entities.

Brown Edwards has a dedicated pool of not-for-profit specialists who are highly experienced and sensitive to your needs and concerns.

Our team members are noted by our clients for their accessibility and hands-on style, as well as their depth of knowledge and capabilities. Ultimately, in professional relationships, people do make the difference. With the experience and knowledge our specialists have accumulated in the not-for-profit environment, we are able to provide a wide range of services.

### SERVICES OFFERED

#### FINANCIAL STATEMENTS

- Financial statement audits, reviews, and compilations
- Fraud audits
- Internal audits

#### TAXATION

- Form 990 preparation
- Applications for exempt status
- Unrelated business income tax
- Public charity status
- State filings

#### OTHER

- IT Services
- Accountability and Governance
- Endowment Management
- Benefit Plans



*"I have worked with all levels of staff within their firm. I find they recruit bright and qualified individuals to work there. I have always found them to be professional in their work and reasonable when it comes to items requiring discussion. I am especially pleased with the lack of staff turnover I have encountered within their senior personnel, not only at my current position, but over the many years I have worked with them as well."*

**TRIGG COPENHAVER**

Chief Financial Officer, DePaul Family Services