



WHY PARTNER WITH BROWN EDWARDS?



Experience

- 50+ years
- 97% client satisfaction
- specializing in 12 industries

Our commitment to our clients, along with our hard-earned reputation for quality service, has earned us a 97% client satisfaction rating. We work with you to address your needs and help you plan for what lies ahead.

INDUSTRIES SERVED

- Wholesale/E-Commerce Distribution
- Not-For-Profit Organizations
- Construction/Contractors
- Real Estate Development
- Government Contractors
- Education (K12 + Higher Ed)
- Financial Institutions
- Dealerships
- Benefit Plans
- Credit Unions
- Manufacturing
- Health Care
- Energy
- Retail



Size

- Full service firm
- 12 office locations
- 450+ employees

Size matters! A larger firm has the resources to allow team members to develop specialized skills and gain industry-line experience.

With offices throughout the mid-Atlantic region and more than 450 employees, we are able to better serve you by being a part of your community.

OFFICE LOCATIONS

- Bluefield, WV
- Bristol, VA
- Charleston, WV
- Harrisonburg, VA
- Kingsport, TN
- Lynchburg, VA
- New River Valley, VA
- Newport News, VA
- Petersburg, VA
- Richmond, VA
- Roanoke, VA
- Wytheville, VA





MANUFACTURING SERVICES



EXPERIENCE MATTERS

Manufacturing companies face many challenges in today's global economy. Foreign competition, consolidation, just-in-time inventory management, and quality standards require a team of expert professionals who are knowledgeable about your industry trends and the critical issues affecting your company.

Whether you are a small start-up or a large multi-national company, Brown Edwards offers a wide range of strategic solutions to make your company more efficient, competitive, and profitable.

As more than just your accountant, we go beyond traditional tax and audit services to become an integral part of your business. We work with you to implement profit-enhancing solutions and help you stay informed of marketplace changes. With clients throughout the mid-Atlantic region, our job is to stay on the cutting edge of trends in the industry and provide you with not only the expertise and resources you need but also the timely advice and consultation you expect to succeed in a challenging, competitive environment.

Our dedicated team of professionals provides timely and thoughtful advice to help you improve your bottom line. If you're looking to grow your business strategically and profitably, Brown Edwards' trusted and experienced advisors are here to help.

SERVICES OFFERED

- Business valuation for mergers/acquisitions, estate, and gift tax purposes
- Physical inventory audits
- Assistance designing internal controls
- Maintenance of fixed asset schedules for depreciation
- Cost accounting (for reporting and/or pricing purposes)
- Cost segregation for your facilities
- Expanding geographically
- Increasing profit and margins
- Boosting operating efficiencies
- Controlling costs and minimizing risks
- Designing disaster prevention and recovery processes
- State and local tax consulting
- Manufacturing tax credits
- IT and Cybersecurity testing and consulting
- Strategies for minimizing taxes, including estate and financial planning
- Employment tax credits related to plant, distribution, and administrative employees

"It quickly became evident that it [Partnering with Brown Edwards] was one of the best decisions we made as a family owned business. [They] provide support and advice with tax planning strategies that offer the potential for continued growth and profitability in our industry. They exemplify what an outstanding accounting firm can do. We look forward to continuing our relationship as they are, without questions, one of our best assets."

DEBBIE VANDYKE
President, Lakeside Ready Mix, Inc.