



WHY PARTNER WITH BROWN EDWARDS?



Experience

- 50+ years
- 97% client satisfaction
- specializing in 12 industries

Our commitment to our clients, along with our hard-earned reputation for quality service, has earned us a 97% client satisfaction rating. We work with you to address your needs and help you plan for what lies ahead.

INDUSTRIES SERVED

- Wholesale/E-Commerce Distribution
- Not-For-Profit Organizations
- Construction/Contractors
- Real Estate Development
- Government Contractors
- Education (K12 + Higher Ed)
- Financial Institutions
- Dealerships
- Benefit Plans
- Credit Unions
- Manufacturing
- Health Care
- Energy
- Retail



Size

- Full service firm
- 12 office locations
- 450+ employees

Size matters! A larger firm has the resources to allow team members to develop specialized skills and gain industry-line experience.

With offices throughout the mid-Atlantic region and more than 450 employees, we are able to better serve you by being a part of your community.

OFFICE LOCATIONS

- Bluefield, WV
- Bristol, VA
- Charleston, WV
- Harrisonburg, VA
- Kingsport, TN
- Lynchburg, VA
- New River Valley, VA
- Newport News, VA
- Petersburg, VA
- Richmond, VA
- Roanoke, VA
- Wytheville, VA





K-12 EDUCATION SERVICES



EXPERIENCE MATTERS

We are committed to K-12 education and its many challenges – students with greater financial needs; questions about access, affordability, and institutional value; and grave long-term financial sustainability concerns – to name a few. As you face these and future challenges, you will need an exceptional relationship with, and commitment from, a group of professionals who advise you and support your efforts. At Brown Edwards, education is a core focus of our firm – we know your issues.

- With over 40 years of experience and expertise, we are a recognized leader in the industry.
- Large enough to offer comprehensive services with an emphasis on quality and highly personalized services.
- We redefine “normal” with our “beyond the basics” value, service, and highly unique deliverables.
- Our service philosophy – quality, timely, and personalized service – the “cornerstone of our practice.” Round-the-clock, 24/7 commitment.
- Value adds (included in audit fees):
 - IT systems evaluation performed by CISA
 - Benchmark report tailored for K-12 schools
- Reasonable and competitive fees that are a “win/win.”

Our ultimate goal is to be committed to your institution, its strategic plan and its needs, not merely render services!

SERVICES OFFERED

- Audit Services
- Financial Statements
- Accountability & Governance
- Strategy & Finance
- Endowment Management
- Risk Management
- Taxation
- Benefit Plans
- Information Technology
- Benchmark Resources
- Education Seminar
- Virginia Scholarship Tax Credit Program
- Customized Implementation of New Accounting Standards



“While non-profits are different than for-profits, the best non-profits use for-profit planning and wisdom to their advantage. Brown Edwards brings valuable perspective to our School, and is very much a part of the success we are enjoying at Blue Ridge today.”

D. FRANKLIN DANIELS, JR.

Associate Headmaster for Advancement and Admissions, Blue Ridge School, St. George, VA