



WHY PARTNER WITH BROWN EDWARDS?



Experience

- 50+ years
- 97% client satisfaction
- specializing in 12 industries

Our commitment to our clients, along with our hard-earned reputation for quality service, has earned us a 97% client satisfaction rating. We work with you to address your needs and help you plan for what lies ahead.

INDUSTRIES SERVED

- Wholesale/E-Commerce Distribution
- Not-For-Profit Organizations
- Construction/Contractors
- Real Estate Development
- Government Contractors
- Education (K12 + Higher Ed)
- Financial Institutions
- Dealerships
- Benefit Plans
- Credit Unions
- Manufacturing
- Health Care
- Energy
- Retail



Size

- Full service firm
- 12 office locations
- 450+ employees

Size matters! A larger firm has the resources to allow team members to develop specialized skills and gain industry-line experience.

With offices throughout the mid-Atlantic region and more than 450 employees, we are able to better serve you by being a part of your community.

OFFICE LOCATIONS

- Bluefield, WV
- Bristol, VA
- Charleston, WV
- Harrisonburg, VA
- Kingsport, TN
- Lynchburg, VA
- New River Valley, VA
- Newport News, VA
- Petersburg, VA
- Richmond, VA
- Roanoke, VA
- Wytheville, VA





HIGHER EDUCATION SERVICES



EXPERIENCE MATTERS

We are committed to education and its many challenges – students with greater financial needs; questions about access, affordability, and institutional value; and grave long-term financial sustainability concerns – to name a few. As you face these and future challenges, you will need an exceptional relationship with, and commitment from, a group of professionals who advise you and support your efforts. At Brown Edwards, education is a core focus of our firm – *we know your issues.*

- With over 40 years of experience and expertise, we are a recognized leader in the industry.
- Large enough to offer comprehensive services with an emphasis on quality and highly personalized services.
- We redefine “normal” with our “beyond the basics” value, service and highly unique deliverables.
- Our service philosophy – quality, timely and personalized service – the “cornerstone of our practice.”
- Reasonable and competitive fees that are a “win/win.”

Our ultimate goal is to be committed to your institution, its strategic plan and its needs, not merely render services!

SERVICES OFFERED

- Audit Services
- Financial Statements
- Accountability & Governance
- Strategy & Finance
- Endowment Management
- Risk Management
- Taxation
- Benefit Plans



“Our time with Brown Edwards has been very positive. From a higher education perspective, their June conference is high on our list to attend. The ability to network with other schools and learn from them as well as the speakers that are brought in is fantastic. The audit is very well prepared and the communication between us and them is great. We feel our time with Brown Edwards has been time well spent and has helped us do our jobs better.”

DOUG FROOD

Associate Vice President, Southern Adventist University