



# WHY PARTNER WITH BROWN EDWARDS?



## Experience

- 50+ years
- 97% client satisfaction
- specializing in 12 industries

Our commitment to our clients, along with our hard-earned reputation for quality service, has earned us a 97% client satisfaction rating. We work with you to address your needs and help you plan for what lies ahead.

## INDUSTRIES SERVED

- Wholesale/E-Commerce Distribution
- Not-For-Profit Organizations
- Construction/Contractors
- Real Estate Development
- Government Contractors
- Education (K12 + Higher Ed)
- Financial Institutions
- Dealerships
- Benefit Plans
- Credit Unions
- Manufacturing
- Health Care
- Energy
- Retail



## Size

- Full service firm
- 12 office locations
- 450+ employees

**Size matters!** A larger firm has the resources to allow team members to develop specialized skills and gain industry-line experience.

With offices throughout the mid-Atlantic region and more than 450 employees, we are able to better serve you by being a part of your community.

## OFFICE LOCATIONS

- Bluefield, WV
- Bristol, VA
- Charleston, WV
- Harrisonburg, VA
- Kingsport, TN
- Lynchburg, VA
- New River Valley, VA
- Newport News, VA
- Petersburg, VA
- Richmond, VA
- Roanoke, VA
- Wytheville, VA



**YOUR SUCCESS IS OUR FOCUS.**



## **FINANCIAL INSTITUTIONS SERVICES**

### **EXPERIENCE MATTERS**

Quality accounting services help management improve procedures, reduce risk exposure, and improve earnings. Our team, with over 40 years of banking experience will design a specific program for your organization's needs while providing best practices and cost-effective outsourced services.

### **SERVICES**

#### **Internal Audits & Information Technology Audits**

Includes designing programs and testing the effectiveness of internal controls for financial reporting, operations, and compliance. The aim is to reduce costs by integrating an audit plan and procedures into the bank's existing monitoring program.

#### **Internal Control Risk Assessment**

We conduct risk assessments of bank processes relating to financial reporting (SOX), operations, and compliance and help our clients leverage this assessment to design operating procedures and internal audits.

#### **Loan Reviews**

Allowing management to assess the quality of the loan portfolio and compliance with underwriting standards, we independently evaluate selected loans as to risk, collect-ability, and regulation compliance.

#### **Information Technology Risk Assessment**

Provide risk assessment for IT operations and information security as the basis for designing security procedures, operating controls, and IT audits.

#### **ACH and BSA Compliance**

Ensure compliance with annual NACHA and Bank Secrecy Act regulations requiring independent testing.

*"Brown Edwards brings a very knowledgeable perspective to our program. By providing assistance in the accounting review function, Brown Edwards has proven to be a valuable partner in the growth of our community bank."*

**H. WATTS STEGER, III**  
Chairman of the Board, Bank of Botetourt