



WHY PARTNER WITH BROWN EDWARDS?



Experience

- 50+ years
- 97% client satisfaction
- specializing in 12 industries

Our commitment to our clients, along with our hard-earned reputation for quality service, has earned us a 97% client satisfaction rating. We work with you to address your needs and help you plan for what lies ahead.

INDUSTRIES SERVED

- Wholesale/E-Commerce Distribution
- Not-For-Profit Organizations
- Construction/Contractors
- Real Estate Development
- Government Contractors
- Education (K12 + Higher Ed)
- Financial Institutions
- Dealerships
- Benefit Plans
- Credit Unions
- Manufacturing
- Health Care
- Energy
- Retail



Size

- Full service firm
- 12 office locations
- 450+ employees

Size matters! A larger firm has the resources to allow team members to develop specialized skills and gain industry-line experience.

With offices throughout the mid-Atlantic region and more than 450 employees, we are able to better serve you by being a part of your community.

OFFICE LOCATIONS

- Bluefield, WV
- Bristol, VA
- Charleston, WV
- Harrisonburg, VA
- Kingsport, TN
- Lynchburg, VA
- New River Valley, VA
- Newport News, VA
- Petersburg, VA
- Richmond, VA
- Roanoke, VA
- Wytheville, VA





BENEFIT PLAN SERVICES



EXPERIENCE MATTERS

Our Employee Benefit Plan Audit Team is committed to providing exceptional service in the area of employee benefit plan audits. This area is a core focus in our firm. We audit over 200 plans annually, which makes Brown Edwards a leader in this industry, allowing us to provide quality audits and advice on dealing with special issues regarding your plan. Consider the following:

- Have you considered your fiduciary responsibility to engage a plan auditor with appropriate experience and expertise? (A recent Department of Labor study found serious problems with nearly 40% of employee benefit plan audits.)
- Are you prepared for a Department of Labor or Internal Revenue Services audit of your plan?
- Are you confident your plan is operating in accordance with the plan document?
- If your plan is not subject to audit, are you confident it is in compliance with DOL and IRS regulations?
- Has turnover occurred recently among staff with benefit plan responsibilities?

If you are unsure about the answers and implications to your business, Brown Edwards can help.

SERVICES OFFERED

CONSULTING

- Distribution planning
- Plan terminations
- Qualification issues and correction procedures
- IRS/DOL examinations

PLAN DESIGN

- Prototype documents
- Custom documents
- IRS determination letter filings

IMPLEMENTATION

- Analysis of plan design alternatives
- Investment evaluation
- Employee enrollment

ADMINISTRATION

- Recordkeeping and compliance services
- Discrimination testing
- Distribution processing
- Electronic data transfers

FINGE/WELFARE BENEFIT PLANS

- Premium conversion plans
- Flexible benefit plans
- Self-insured health plans



"I have had the pleasure of working with Brown Edwards for several years on annual compliance testing and ERISA audits. The staff is professional, responsive, and friendly. I would recommend them without hesitation to anyone who has need of their services."

ROBIN MEADE

Accounting and Human Resources Director, Virginia Tech Services, Inc.