



# WHY PARTNER WITH BROWN EDWARDS?



## Experience

- 50+ years
- 97% client satisfaction
- specializing in 12 industries

Our commitment to our clients, along with our hard-earned reputation for quality service, has earned us a 97% client satisfaction rating. We work with you to address your needs and help you plan for what lies ahead.

## INDUSTRIES SERVED

- Wholesale/E-Commerce Distribution
- Not-For-Profit Organizations
- Construction/Contractors
- Real Estate Development
- Government Contractors
- Education (K12 + Higher Ed)
- Financial Institutions
- Dealerships
- Benefit Plans
- Credit Unions
- Manufacturing
- Health Care
- Energy
- Retail



## Size

- Full service firm
- 12 office locations
- 450+ employees

**Size matters!** A larger firm has the resources to allow team members to develop specialized skills and gain industry-line experience.

With offices throughout the mid-Atlantic region and more than 450 employees, we are able to better serve you by being a part of your community.

## OFFICE LOCATIONS

- Bluefield, WV
- Bristol, VA
- Charleston, WV
- Harrisonburg, VA
- Kingsport, TN
- Lynchburg, VA
- New River Valley, VA
- Newport News, VA
- Petersburg, VA
- Richmond, VA
- Roanoke, VA
- Wytheville, VA





## CREDIT UNION SERVICES

### EXPERIENCE MATTERS

With our team of dedicated professionals, we can ensure that you don't have to "train the auditor." To provide the highest quality, all work performed by our staff is reviewed by partners, directors, or senior associates with extensive credit union experience.

Our strength lies in our ability to perform quality audits very efficiently, with minimal disruption to credit union operations, and in delivering our services and reports in a timely manner. Our practical understanding of credit union operations is reflected in the nature of our recommendations at the conclusion of our fieldwork.

The continuity of your credit union services team ensures consistency as team members become deeply acquainted with your organization. Brown Edwards can offer a team of professionals dedicated to understanding the unique issues faced by credit unions.

Our credit union experience and industry knowledge provide a unique perspective beyond that of regulators or industry partners.

Participation in continuing education programs keeps our team members up to date in industry changes and sharpens their technical skills.

### SERVICES OFFERED

- Supervisory Committee Audits
- GAAS "Opinion" Audits
- Disaster Recovery Planning
- Systems Consulting
- Internal Audits and Procedures
- ACH Audits
- Bank Secrecy Act (BSA)
- EDP System Selection
- EDP Audits
- Consulting Services
- Member Business Loan Reviews
- Loan Reviews
- PIN Audits
- Management Transition Audit Services
- Rate Risk Audits
- SAFE Act Audits



*"Brown Edwards goes beyond an auditing firm that I trust to provide our Supervisory Committee with reliable financial reports and an accurate audit opinion. I know they share our board's goal of protecting the long-term viability of the credit union, and the efforts they undertake for their clients is an exemplar of that shared passion."*

**ANDREW REYNOLDS**  
Chief Growth Officer, Blue Eagle Credit Union