



# WHY PARTNER WITH BROWN EDWARDS?



## Experience

- 50+ years
- 97% client satisfaction
- specializing in 12 industries

Our commitment to our clients, along with our hard-earned reputation for quality service, has earned us a 97% client satisfaction rating. We work with you to address your needs and help you plan for what lies ahead.

### INDUSTRIES SERVED

- Wholesale/E-Commerce Distribution
- Not-For-Profit Organizations
- Construction/Contractors
- Real Estate Development
- Government Contractors
- Education (K12 + Higher Ed)
- Financial Institutions
- Dealerships
- Benefit Plans
- Credit Unions
- Manufacturing
- Health Care
- Energy
- Retail



## Size

- Full service firm
- 12 office locations
- 450+ employees

**Size matters!** A larger firm has the resources to allow team members to develop specialized skills and gain industry-line experience.

With offices throughout the mid-Atlantic region and more than 450 employees, we are able to better serve you by being a part of your community.

### OFFICE LOCATIONS

- Bluefield, WV
- Bristol, VA
- Charleston, WV
- Harrisonburg, VA
- Kingsport, TN
- Lynchburg, VA
- New River Valley, VA
- Newport News, VA
- Petersburg, VA
- Richmond, VA
- Roanoke, VA
- Wytheville, VA



**YOUR SUCCESS IS OUR FOCUS.**



## **CONSTRUCTION ACCOUNTING SERVICES**



**THE TOP 50  
CONSTRUCTION  
ACCOUNTING FIRMS**

CONSTRUCTION  
EXECUTIVE 2022

### **EXPERIENCE MATTERS**

From financial planning and bonding to job costing and satisfying bank requirements, construction companies must manage operations in a way that protects cash flow and addresses ongoing needs.

At Brown Edwards, our construction group understands these challenges and how to best work with you on your unique accounting and financial management requirements.

### **Unparalleled Expertise**

With 12 CCIFP certified practice team members, we are a top-five firm in the nation for the number of certified construction industry financial professionals. Pair that with our industry-leading training for our clients and other industry professionals, and we bring the knowledge needed to solve the most complex construction-finance issues.

Regardless of your company's size or maturity, we have the advanced skill set and in-depth technical know-how to help guide you through the risk and complexities of running your business today.

### **SERVICES OFFERED**

- Cash Management Advisor
- Operational Experts
- Surety Specialist
- Prequalification Specialist
- Continuity Specialist
- Tax Advisor
- Technology
- Employment Agent
- Compliance Advisor
- Licensing Assistant

CERTIFIED EMPLOYEES ON STAFF



ICCIFP SUPPORTER



*"My bond with Brown Edwards' personnel goes back to 1987, when I started my company. I always feel free to call the partners and ask for help when business problems come up. I know they'll take my call immediately and help me figure out the right course of action, taking my best interest to heart. They're the first people I turn to for help. It's that kind of a relationship."*

**SUMITH HAPUARACHY**

President, SMH Construction Company, Inc.