



# WHY PARTNER WITH BROWN EDWARDS?



## Experience

- 50+ years
- 97% client satisfaction
- specializing in 12 industries

## Size

- Full service firm
- 12 office locations
- 450+ employees

### **What is my business worth? What is the amount of my economic loss? How do I investigate financial fraud?**

The value of a business is critical information for a business owner for a wide range of reasons. Some are positive, such as negotiating a merger or sale of the company, seeking asset-based financing, or building an estate plan. Others are less auspicious, such as seeking bankruptcy protection, determining a divorce settlement, filing an insurance claim, or resolving a business dispute.

Whether you need a valuation for a specific event or a strategic opportunity, Brown Edwards has valuation professionals who hold specialized credentials and have the resources and experience to help you analyze your most complex financial challenges and opportunities.

### **INDUSTRIES SERVED**

- Wholesale/E-Commerce Distribution
- Not-For-Profit Organizations
- Construction/Contractors
- Real Estate Development
- Government Contractors
- Dealerships
- Financial Institutions
- Benefit Plans
- Education (K12 + Higher Ed)
- Credit Unions
- Manufacturing
- Health Care
- Energy
- Retail





## BUSINESS VALUATION SERVICES



## EXPERIENCE MATTERS

### FORENSIC & LITIGATION

Our experts have the specialized knowledge and investigative skills to collect, analyze, and evaluate evidential matter and to interpret and communicate findings in the courtroom, boardroom, or other legal or administrative venues.

### ESOP VALUATION

The complexity of valuations relating to ESOPs is generally greater than valuations performed for other purposes. This is true due to the increased scrutiny of ESOPs by federal agencies. A valuation of the ESOP shares is required to be performed by an independent third party. In addition, it should be performed by a qualified appraiser who has experience in ESOP valuations. Because of increased scrutiny of ESOP appraisals, as well as the professional judgment required in the appraisal of ESOP-owned stock, Brown Edwards has highly trained and dedicated professionals who have worked with numerous employee-owned companies on ESOP valuations and related engagements. We are active members in the Mid-Atlantic Chapter of the ESOP Association, the National Center of Employee Ownership, and we frequently participate in seminars and conferences on ESOP-related topics. We offer our clients:

- Independence from the trustees, company, and any shareholders or owners of the business
- Experience in the valuation of ESOP-owned companies
- Experience in the valuation of businesses in your company's specific industry
- Professional appraiser credentials

## FORENSIC & LITIGATION SERVICES

- Lost Profit/Economic Damages
- Wage Impairment
- Dispute Resolution
- Accounting Irregularities & Manipulation
- Misappropriation of Assets
- Financial Fraud
- Internal Controls Analysis
- Claims Administration

## VALUATION SERVICES

- Estate and Gift Tax
- Family Limited Partnerships
- Business Transfers
- Professional Practices
- Medical Practices
- Employee Stock Ownership Plans (ESOP)
- Buy/Sell Agreements
- Charitable Contributions
- Shareholder Disputes
- Strategic Planning



### PRO TIP:

When searching for an expert for your valuation, forensic or litigation needs, look for these expert credentials.

ABV - Accredited in Business Valuation  
CVA - Certified Valuation Analyst  
CFF - Certified in Financial Forensics  
CFE - Certified Fraud Examiner