



WHY PARTNER WITH BROWN EDWARDS?



Experience

- 50+ years
- 97% client satisfaction
- specializing in 12 industries

Our commitment to our clients, along with our hard-earned reputation for quality service, has earned us a 97% client satisfaction rating. We work with you to address your needs and help you plan for what lies ahead.

INDUSTRIES SERVED

- Wholesale/E-Commerce Distribution
- Not-For-Profit Organizations
- Construction/Contractors
- Real Estate Development
- Government Contractors
- Education (K12 + Higher Ed)
- Financial Institutions
- Dealerships
- Benefit Plans
- Credit Unions
- Manufacturing
- Health Care
- Energy
- Retail



Size

- Full service firm
- 12 office locations
- 450+ employees

Size matters! A larger firm has the resources to allow team members to develop specialized skills and gain industry-line experience.

With offices throughout the mid-Atlantic region and more than 450 employees, we are able to better serve you by being a part of your community.

OFFICE LOCATIONS

- Bluefield, WV
- Bristol, VA
- Charleston, WV
- Harrisonburg, VA
- Kingsport, TN
- Lynchburg, VA
- New River Valley, VA
- Newport News, VA
- Petersburg, VA
- Richmond, VA
- Roanoke, VA
- Wytheville, VA





DEALERSHIP SERVICES

EXPERIENCE MATTERS

The American auto industry is in the midst of a fundamental redefinition of how cars are designed, built, and sold. It is at precisely a time like this that your team needs the assurance and expertise of a firm that knows your business. Brown Edwards understands the auto dealership world inside and out. Your business needs an accountant that can provide a broad range of services, from basic accounting to strategic planning and consulting services.

Making sound future decisions means getting timely and accurate information you can trust. You also want to work with powerful analytical tools and have access to a network of accounting professionals with extensive experience in your industry.

Protecting your assets, finding innovative tax savings strategies, and identifying opportunities for growth and profitability are challenges for any business or organization, but we realize they're even more difficult for those in the automotive dealership industry. Brown Edwards' depth of knowledge in tax strategies and financial management, coupled with our experience working in the dealership industry for over 35 years, enables us to find solutions others may miss.

SERVICES OFFERED

- Operating statement analysis and composites
- Operational and internal control review
- Monthly statement analysis and benchmarking
- Strategic planning and budgeting
- Compensation consulting and planning
- Internal cost reviews
- Cash flow analysis and management
- Business risk assessment
- Financial statement services
- Employee benefits program management and audits
- Business valuations
- Planning for purchases or sale of dealership
- Buy/sell agreements
- Litigation support
- Estate and succession planning
- LIFO inventory valuations
- Cost segregation studies
- IRS examination consulting
- Tangible property regulation consulting services



We've trusted the people at Brown Edwards for many years to help us through some tough times and business decisions. They're always ready and able to help, and make us feel that no one else is more important than we are. And just recently, in a matter of hours, they helped us identify an error made by the Division of Highways that would have cost us several million dollars in pre-qualification capacity.

KELLEY THAXTON

VP and Treasurer, Thaxton Construction Co., Inc.