



HEALTHPRO
HERITAGE

Home Health Consulting

REDESIGNING TOMORROW TOGETHER

Having an expert resource to guide your agency to success under PDGM is invaluable. HealthPRO Heritage’s home health consulting experts have a deep knowledge base of the payment system and its impact on your agency. To help you drive success under PDGM, our service offerings range from caseload and clinical, to financial and sales/marketing, and more!

CHECKLIST OF HOME HEALTH SERVICE NEEDS	YES
<p>Strategic Business Plan Development + Implementation Using a combination of on-site management + electronic and telephone support, our consultants facilitate development of a strategic business plan for your management team with action items, timelines, goals, and objectives. These activities are supported through our unlimited educational resources specific to HCBS, PDGM, and specialized program development.</p>	
<p>PDGM Execution and Proper Utilization Our experts will perform an assessment of your agency’s execution under PDGM, incorporating CMS’ impact file and grouper tool results, along with HealthPRO Heritage’s propriety analytic tools to set up your agency for PDGM success.</p>	
<p>Management Leadership Strategy Development After conducting an analysis of your agency’s Key Performance Indicators (i.e., case mix weight; average cost per admission; revenue cycle management; staffing structure analysis including cost per visit and more), our consultants will construct a management strategy for success in your current business under PDGM.</p>	
<p>OASIS Coding, Quality + Revenue Management Our experts will assess and provide a plan to assure your agency achieves successful metrics through your QAPI initiatives, Star Rating assessment and planning, OASIS coding and accuracy, as well as care coordination and collaboration through your interdisciplinary team.</p>	
<p>EMR Support, Oversight + Implementation Our professionals are skilled at working with CIO and EMR interoperability in supporting Medicare-certified agencies and Hospice entities. We incorporate a full complement of data analytics to help you determine and maximize your EMR resource.</p>	
<p>Business Growth + Development Support Our experts offer best practices on internal processes (e.g., referral intake, specialized program development, care pathway management, nursing pathway management + education) to help maximize care and growth of your business.</p>	
<p>Coding + Quality Management Solutions We offer a variety of options depending on your coding needs, including (1) outsource your coding, (2) have us provide coding training, or (3) rely on our experts to provide Quality Assurance monitoring for your agency.</p>	
<p>Mock Survey + Preparedness High-level attention for 200+ survey regulations and most common deficiency tags (infection control, documentation, plan of care, focused goals, skilled need, QAPI, emergency preparedness, patient complaints, personnel files, clinician site visits, HIPAA, quality reporting).</p>	

EMAIL US: homehealth@healthpro-heritage.com

MORE RESOURCES: healthpro-heritage.com/PDGM