SALES HUB STARTER

Portal Features

Contact management
Activity feed
Companies
Deals
Deal pipelines (2)
Simple automation
Tasks
Company insights
Inbox integration
Relational import
Team email
Live chat
Conversations inbox (1)
Conversational bots
Reporting (standard)
Multi-currency (5)
Custom properties (1000)
Available on iOS/Android

Seat Features

Task queues
Conversation routing
Email scheduling
Email tracking & notifications
Email templates (1000)
Canned snippets (1000)
Documents (1000)
Quotes (100 per deal)
Calling (500 minutes)
Meetings (1000)

SALES HUB PROFESSIONAL

Portal Features

Contact management
Activity feed
Companies
+ Target accounts home
+ Company scoring (5 properties)
+ Account overview
Deals
+ Deal pipelines (15)
+ Sales workflows
Tasks
Company insights
Inbox integration
Relational import
Team email
Live chat
+ Conversations inbox (100)
Conversational bots
+ Reporting (1 custom dashboard)
+ Multi-currency (30)
Custom properties (1000)
Available on iOS/Android
+ Custom reports (20)
+ Cross-object reporting
+ Teams (10)
+ Required fields
+ Asset management
+ Calculated properties (5)
+ Integrates with LinkedIn Sales Navigator

Seat Features

Task queues
Conversation routing
Email scheduling
Email tracking & notifications
Email templates (1000)
Canned snippets (1000)
Documents (1000)
Quotes (100 per deal)
+ Calling (1000 minutes)
Meetings (1000)
+ Products
+ eSignature (10)
+ Buy-now links
+ Recommendations
+ Sequences
+ 1:1 video creation
+ Forecasting NEW

SALES HUB ENTERPRISE

Portal Features

Contact management
Activity feed
Companies
+ Target accounts home
+ Company scoring (25 properties)
+ Account overview
Deals
+ Deal pipelines (50)
+ Sales workflows
Tasks
Company insights
Inbox integration
Relational import
Team email
Live chat
+ Conversations inbox (100)
Conversational bots
+ Additional dashboards (25)
+ Multi-currency (200)
Custom properties (1000)
+ Custom objects (10) NEW
Available on iOS/Android
+ Custom reports (500)
+ Cross-object reporting
+ Teams (200)
+ Required fields
+ Asset management
+ Field-level permissions
+ Calculated properties (unlimited)
+ Integrates with LinkedIn Sales Navigator
+ Predictive lead scoring
+ Custom bots
+ Custom property search
+ Recurring revenue
+ Slack integration
+ Heirarchical teams
+ Single sign-on

Seat Features

Task queues
Conversation routing
Email scheduling
Email tracking & notifications
Email templates (1000)
Canned snippets (1000)
Documents (1000)
Quotes
+ Proposals NEW
+ Calling (1500 minutes)
Meetings (1000)
+ Products
+ eSignature (30)
+ Buy-now links
+ Recommendations
+ Sequences
+ 1:1 video creation
+ Forecasting NEW
+ Quote approvals
+ Call transcription
+ Playbooks
+ Advanced goals

+ indicates additional functionality as you upgrade from Sales Hub Starter to Sales Hub Professional/Enterprise
+ indicates additional functionality as you upgrade from Sales Hub Professional to Sales Hub Enterprise

*Please visit http://bit.ly/2JDZrfa for the most up-to-date product features and limits.